

solar**edge**

**ROADSHOW**

COMING CHALLENGE

# SolarEdge Roadshow Benelux 2025

Commercial Technical

2025

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# Agenda for today

- / Safety benefits of a DC optimised solution
- / Added benefits of a DC optimised system
- / Cyber security
- / Products
- / Smart Stringing and comparisons
- / SolarEdge One for C&I / EV



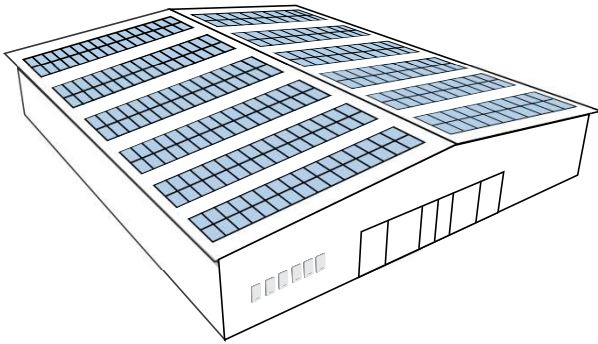
# Optimized Energy Ecosystem for C&I Rooftops

Designed for a variety of  
Commercial and Industrial applications



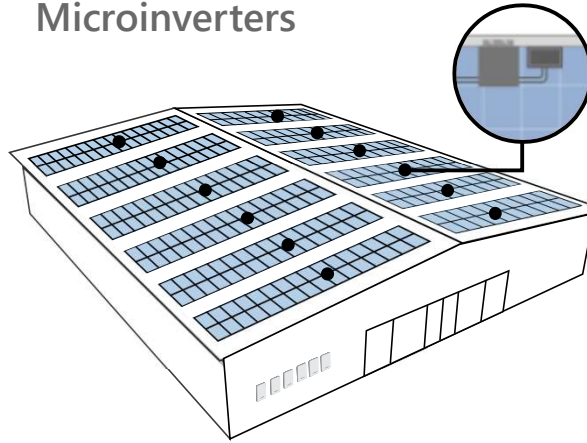
# An Innovative Architecture

## Traditional String Inverters



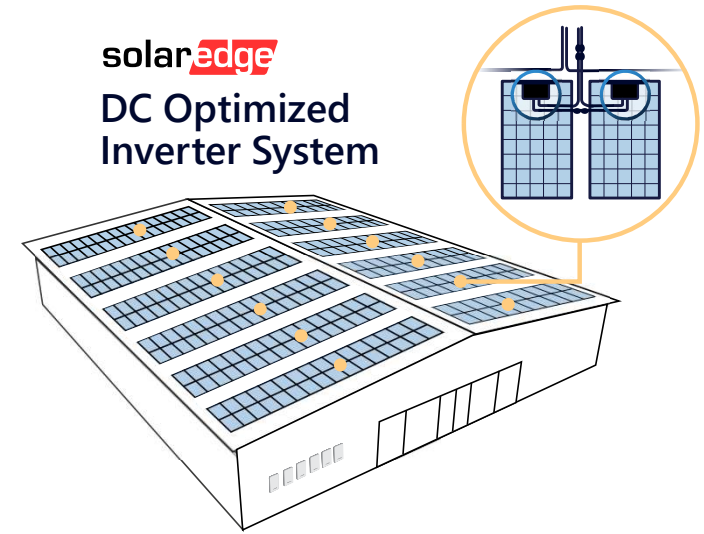
- Lowest cost to deploy
- Incumbent technology
- Majority market share
- ✗ Limited safety features
- ✗ No module-level monitoring
- ✗ Reduced yield
- ✗ Lower roof utilization

## Microinverters



- AC architecture
- Module-level optimization
- Module level monitoring
- ✗ Prohibitively expensive
- ✗ Not commercially deployed

## solar<sup>edge</sup> DC Optimized Inverter System



- ✓ Advanced Safety Features
- ✓ Module-level optimization
- ✓ Module-level monitoring
- ✓ Simplified inverter
- ✓ Improved scalability

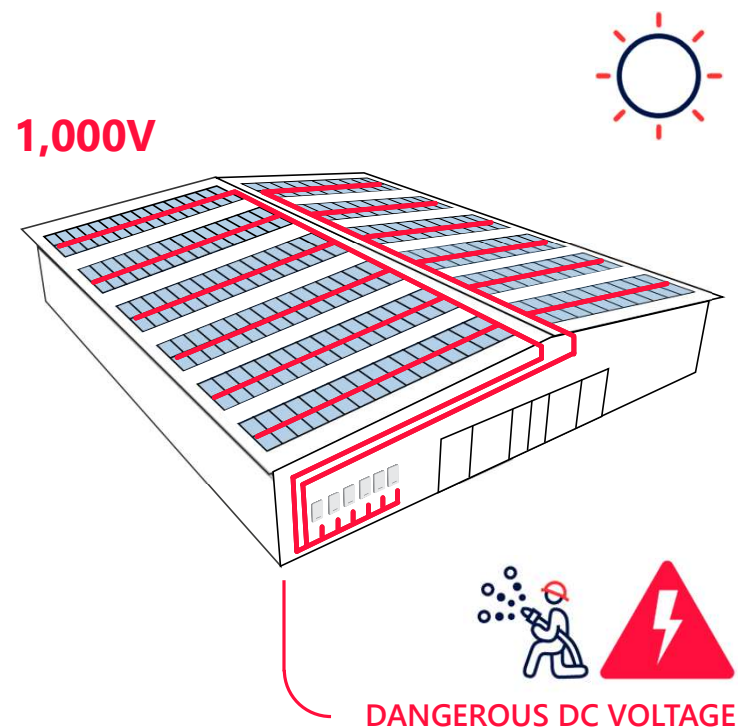


# You Can't Turn Off the Sun

PV systems continue to generate high DC voltage when disconnected from the AC grid.

- / When connected in a string, voltages in commercial solar arrays can reach 600-1500V
- / Potentially dangerous to installers during installation and maintenance personnel during O&M
- / Firefighters commonly cut off building power so they have a safe environment in which to operate

**High DC voltage restricts safe emergency response work**



# SolarEdge innovative technological benefits



## More power

Generate more energy over system lifetime, with DC Optimized technology. Maximum space utilization, MLPE for shading, challenging roofs, uneven terrain, and module mismatch.



## Optimized energy ecosystem

Our integrated ecosystem is designed to generate, store and manage energy use in an optimized manner. Ultimately, this means the SolarEdge delivers more energy, which can be stored and consumed in a more efficient and effective manner.

## Our core power



## Enhanced safety & security

Multilayer safety includes SafeDC, Sense Connect, and surge protection to protect installers, customers, maintenance teams, and first responders.



## Reliability

World-class product reliability methodologies deeply embedded into SolarEdge design and production DNA, backed up by long-term warranties.

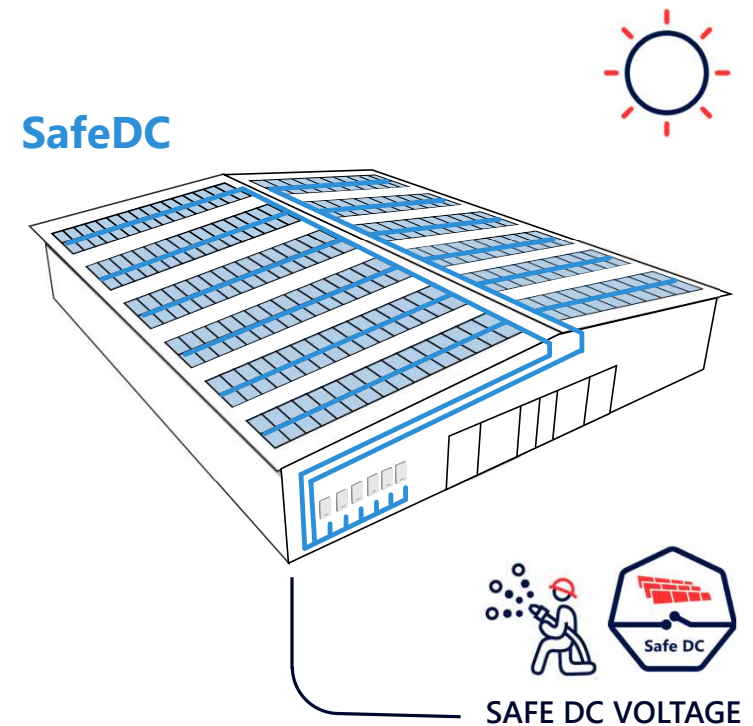
# SolarEdge – SafeDC™

Whenever AC power is off, the DC wires are de-energized. By design, this protects

- / People
- / Property
- / Emergency services

Power optimizers are designed to drop to 1VDC in any of these cases:

- / The inverter is turned off
- / A building is disconnected from the electrical grid
- / Insulation faults
- / Connector over-temperature events
- / Thermal sensors detect temperature over threshold (85 °C)



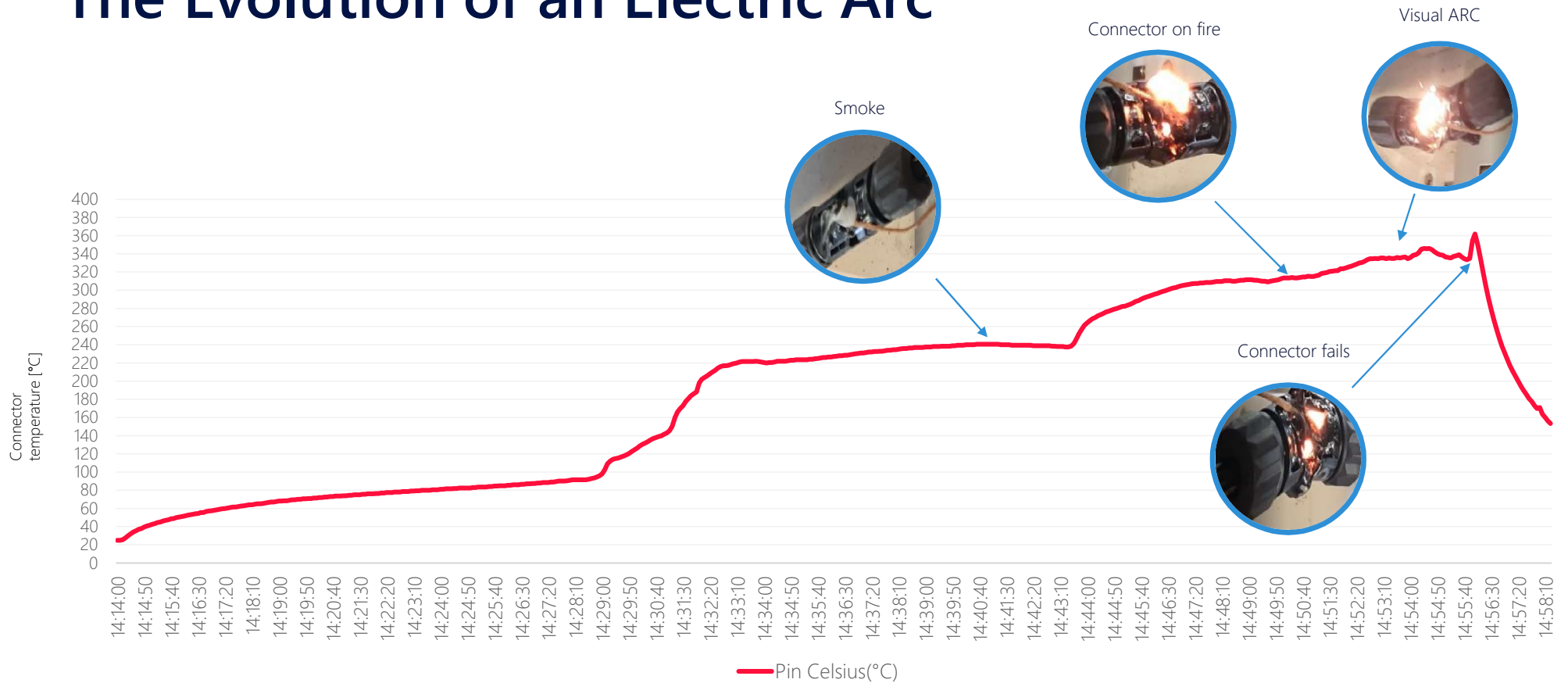
# SolarEdge MLPE mitigates risks of PV fire

## The main cause of PV fire? **Electric arcs.**

- An electric arc is a continuous high-energy discharge caused by a current flowing through a non-conductive medium such as air
- **Can start as a result of:**
  - Faulty/incorrect connections, including corrosion, animal damage, mechanical stress (due to wind, defective mechanical DC switch-disconnectors)
  - Overheating of system components
  - Component age (degradation over time increases risk)

To mitigate the risk of fire – identify the arc as it happens – or BEFORE it happens.

# The Evolution of an Electric Arc



A poor connection slowly heats up

As it heats up, one section thermally expands

The gap increases, and so does the resistance

It's a self-sustaining process

Eventually, there is enough of a gap that an arc occurs





# Bakker Transport & Warehousing - NL - 2022



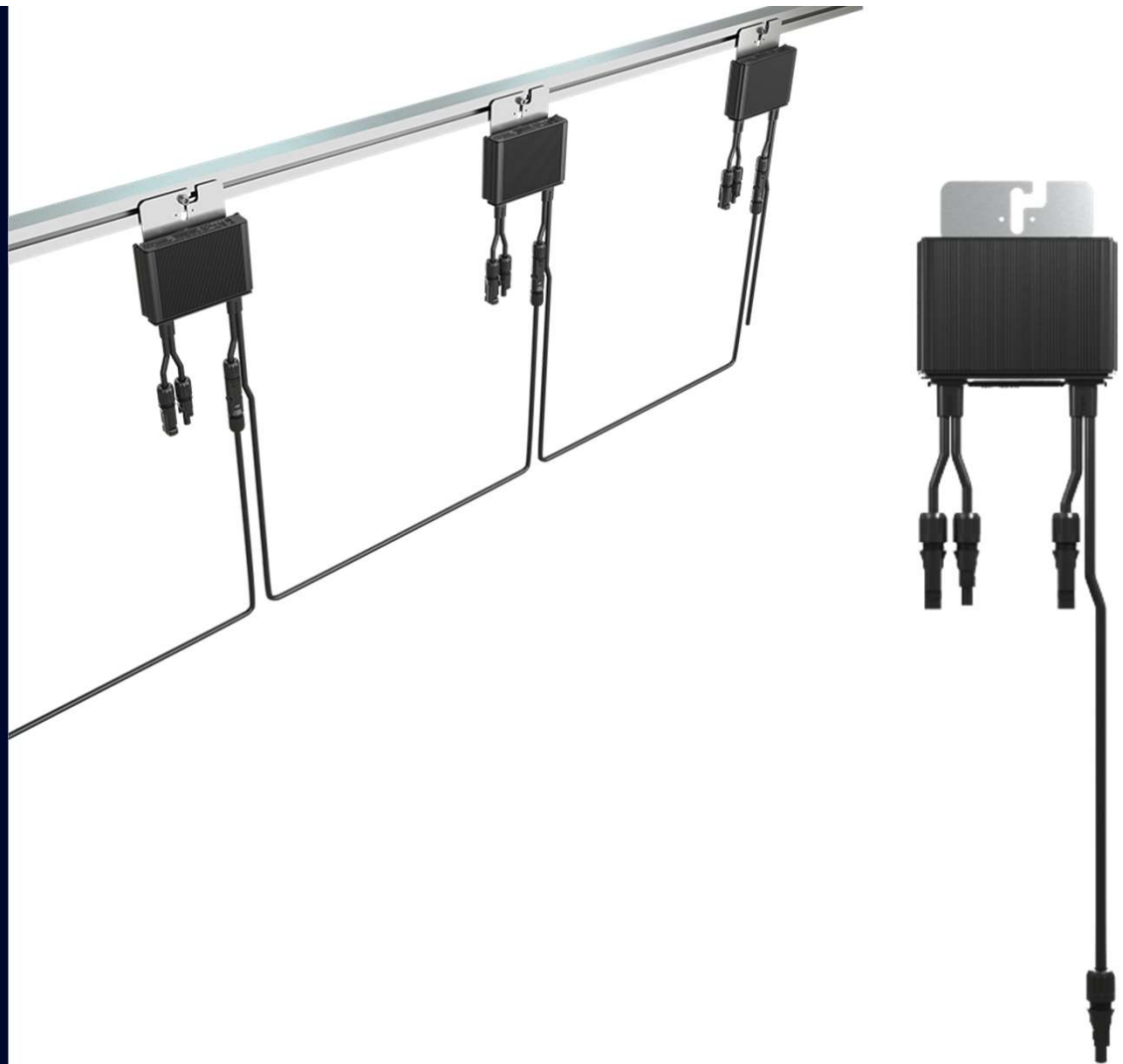


# Industry, Agri and Ground Mount



# S Series Power Optimiser

- / SafeDC
- / SenseConnect
- / Module level monitoring
- / Maximum Power Point Tracker (MPPT)
- / Rapid Shutdown



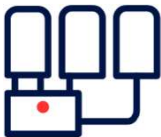
# SenseConnect™



## Detect



Potential arcing threat identified

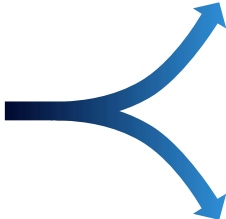


## React



Inverter ceases production and locks

## Notify



### Monitoring Platform

Location of applicable Module and Power Optimizer is seen in the site physical layout



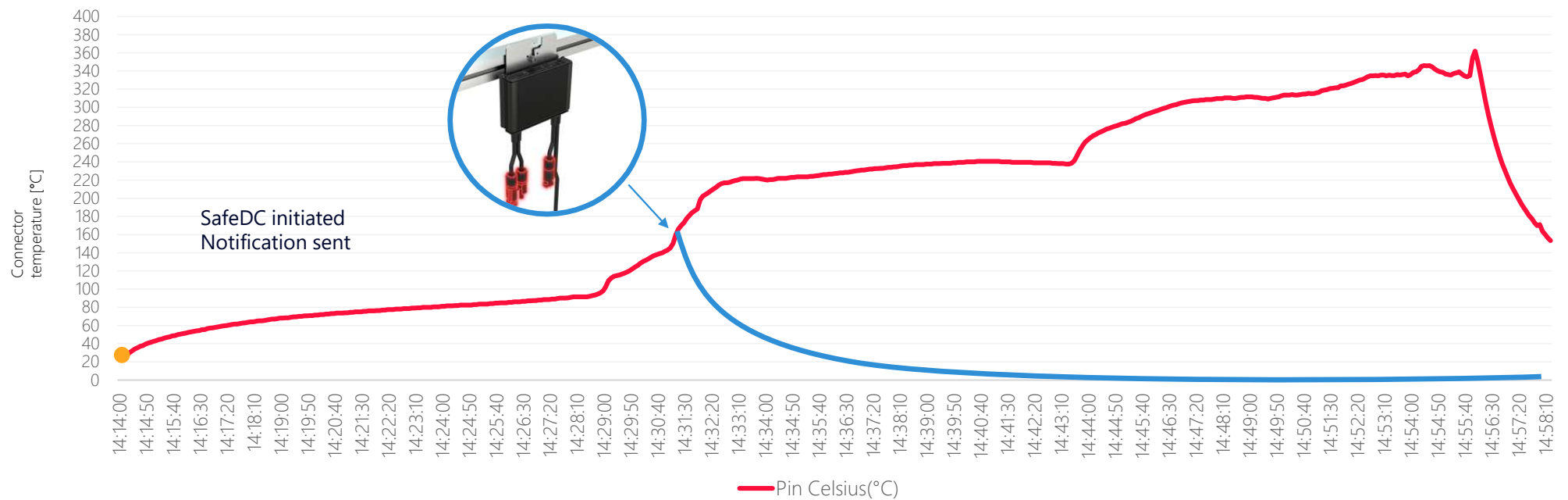
### SetApp

Installer receives alert that includes the applicable Inverter and Power Optimizer serial numbers



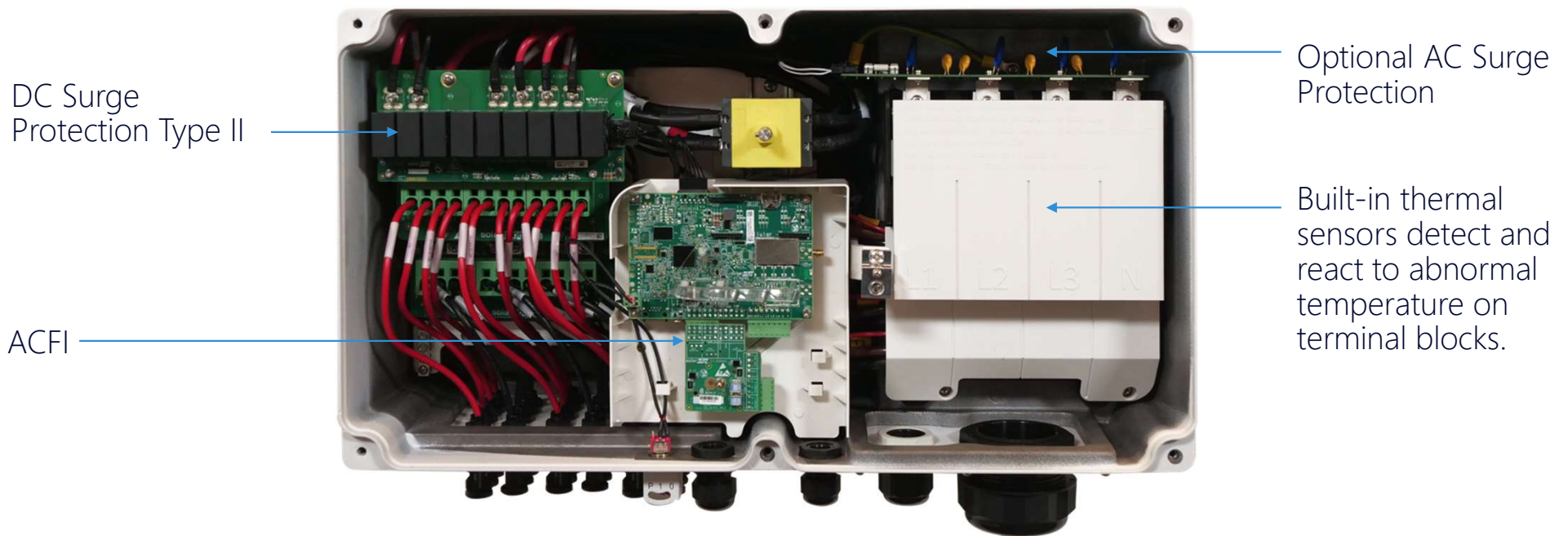
# SenseConnect™ in action

Eliminating the risk at early stages; before massive deformation, before smoke starts, and ultimately before the arc itself



# Synergy Inverters

Synergy Manager orchestrates the entire inverter system.



# AC Fault Protection



SolarEdge Field Service Engineer, UK 2024



SolarEdge Field Service Engineer, UK 2024



SolarEdge Field Service Engineer, UK 2024

# PV safety is about a holistic approach



A truly safe PV system should be based on a comprehensive solution that addresses the various safety requirements and is evidenced by a field-proven track record



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# Staying Vigilant Against Present and Future Cyber Threats

Maintaining a secured ecosystem is already a necessity in PV systems

Significant cyber regulations are coming so preparations should already be put in place

As hackers and their methods become increasingly sophisticated, what is considered secure today doesn't ensure security just a few years from now

PV systems, a long-term 25-year investment, require protection from present cyber threats and the unknown risks of tomorrow





# SolarEdge system technical features



# New Cyber Laws for PV Systems are in the Works

PV systems have become critical energy infrastructure and as such attract serious attention from regulators. This is already seen in a “wave” of upcoming new laws and regulations.

## Upcoming cyber regulations and standards:



**RED 2014/53/EU Article 3.3-** The European radio equipment directive for IoT cybersecurity

**SolarEdge - the first to be certified**

**Cyber Resilience Act:** EU wide legislation for the cyber security of IoT and connected devices (effective from 2026-2027)

**NIS 2 Directive:** EU wide directive for achieving a high level of cybersecurity across the EU (effective October 2024)



**UL 2941:** A dedicated international standard for the cybersecurity of Smart Inverters and Distributed Energy Resources. (Expected timeline for official release: 2025)

**The “U.S Cyber Trust Mark”:** A cybersecurity certification and labeling program. (Expected timeline for official release: 2025)



**UK PSTI (2023):** The Product Security and Telecommunications Infrastructure (UK PSTI) 29<sup>th</sup> April 2024

**SolarEdge Products have full compliance – details on our website.**

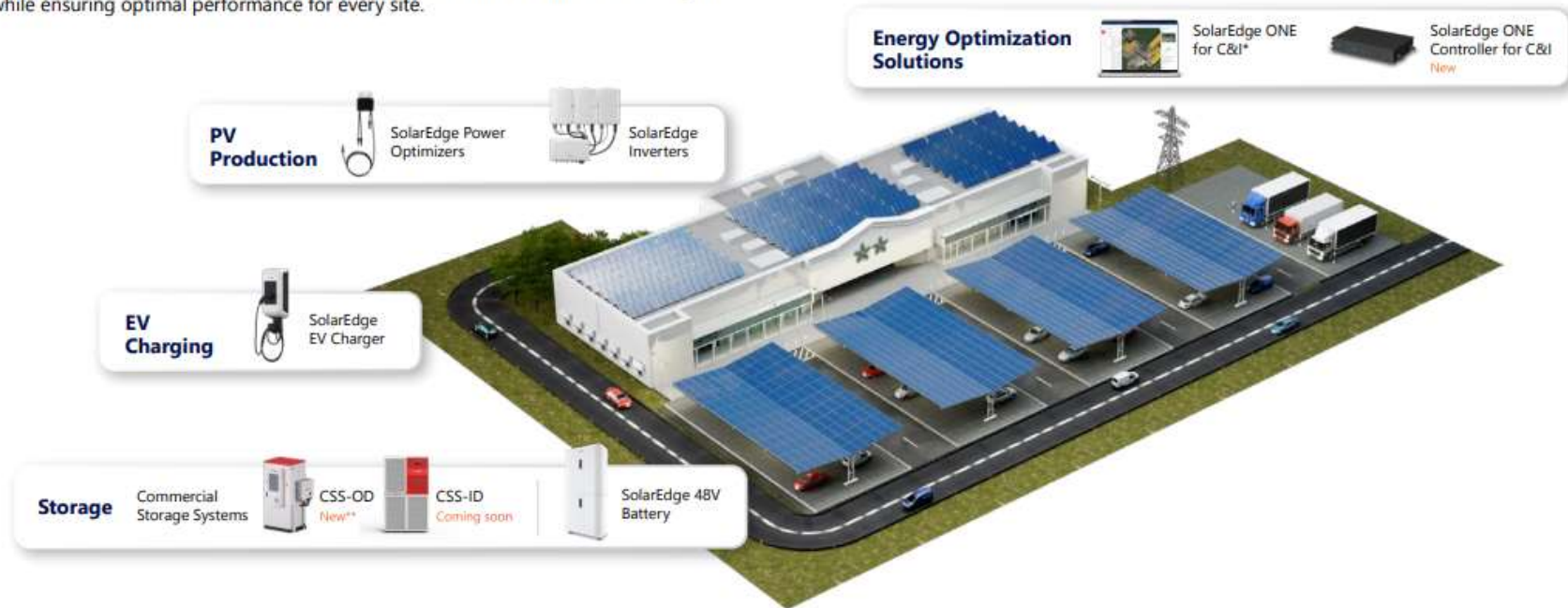
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In

## SolarEdge Offering for Commercial Rooftops

Our diverse portfolio is designed to cater to a wide array of C&I rooftop applications. It encompasses a range of product offerings tailored to meet various needs and goals while ensuring optimal performance for every site.



Examples of commercial rooftop applications:



\* Currently available for selected customers only  
 \*\* Gradual release in selected countries only

# Three Phase Inverters



Ideal for small-medium size solar projects

- / 20kW-33.3kW @400Vac grid, 40kW @480Vac grid
- / Faster installs with compact, lightweight inverter units
- / Greater performance with 175% oversizing
- / Enhanced safety with SafeDC™, integrated arc fault protection and optional rapid shutdown
- / Reduced BoS costs with longer strings and flexible system design

# Three Phase Inverters with Synergy Technology, up to 120kW



Modular and lightweight units managed by a single point of control:



## High capacity

- / Up to 100kW @400Vac grid;
- / Up to 120kW @480Vac grid



## More energy

- / 175% oversizing
- / Built-in PID rectifier



## Enhanced safety

- / SafeDC™ and integrated arc fault protection
- / Built-in thermal sensors that detect faulty wiring



## Lower BoS costs

- / Streamlined cabling with single DC connection option



# S-Series Power Optimizers

S1000 & S1200



Smart design. Simple cable management.  
Safe installations

- / Increases overall system yield and revenue by tracking the maximum power point of every two PV modules
- / Supports high input current, bi-facial and high-power M10 modules, up to 600W
- / Overcomes complex layouts by installing modules in multiple orientations and tilts
- / Lowers BoS costs with flexible system design that enables fewer, longer strings (up to 23kW per string), strings of different lengths
- / Maximizes safety protection with built-in SafeDC™ and SolarEdge Sense Connect

# CSS-OD

## Battery Cabinet and Battery Inverter



\* Pending a firmware update, the initial release shall support a single Battery Inverter and a single Battery Cabinet in on-grid applications.

- / 102.4kWh (rated)/50kW, scalable to 1MWh\*
- / Rated for outdoor & indoor use
- / 10-year warranty for system and 6000 cycles performance warranty, from a bankable vendor
- / Pre-assembled cabinet for minimal on-site work
  - Fast deployment
  - Reducing installation errors
- / Advanced safety
  - Fire detection & double layer of suppression
  - Built in AC + DC SPDs
  - O&M and alerting via SolarEdge ONE and Go
- / Built-in HVAC
- / Two-cluster design for resiliency
- / Weight: 1.5T

# SolarEdge ONE Controller



On site hardware that integrates and ensures the communication of the site's energy assets, including energy meters, inverters, EV chargers & building loads

- / Optimizes use of locally generated energy, to minimize energy charges
- / Interfaces with third-party sensors and platforms
- / Integrated with SolarEdge environmental sensors and energy meters
- / Complies with grid regulations to enable safe, reliable electricity generation (PPC)
- / A cyber-secure gateway for external communications, designed to protect the system from unauthorized access



An aerial photograph of a large-scale solar farm. The solar panels are arranged in neat, rectangular rows, covering a significant portion of a cleared area within a dense forest. The surrounding trees are mostly green, with some showing early autumn colors. A dirt road or path runs through the center of the solar array. In the foreground, a paved road is visible, and the sky is filled with large, white clouds.

# Optimized Utility

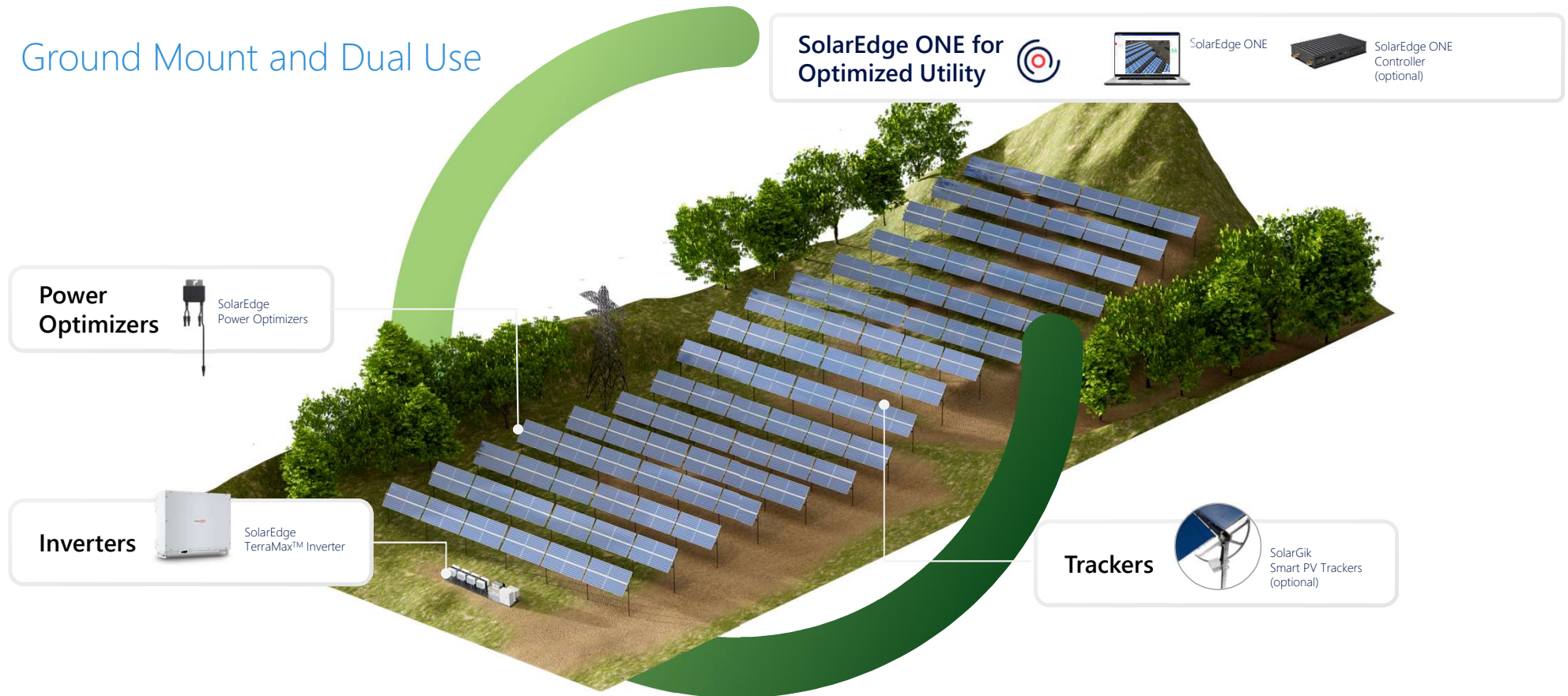
6.2MW Hartford Pike, Rhode Island, USA  
Installed by Sunlight General

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# Optimized utility

## Ground Mount and Dual Use



Not all products are available in all regions.

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# Optimized utility solutions



Ground-Mount



Agri PV



Floating-PV



Community Solar



# SolarEdge TerraMax™ Inverter & H1300 Power Optimizer



Bringing more power and design flexibility to large-scale PV projects:

## Powerful

- / 99% efficiency
- / Module-level optimization
- / Full-rated power up to 45 °C (330kVA)
- / 200% DC oversizing

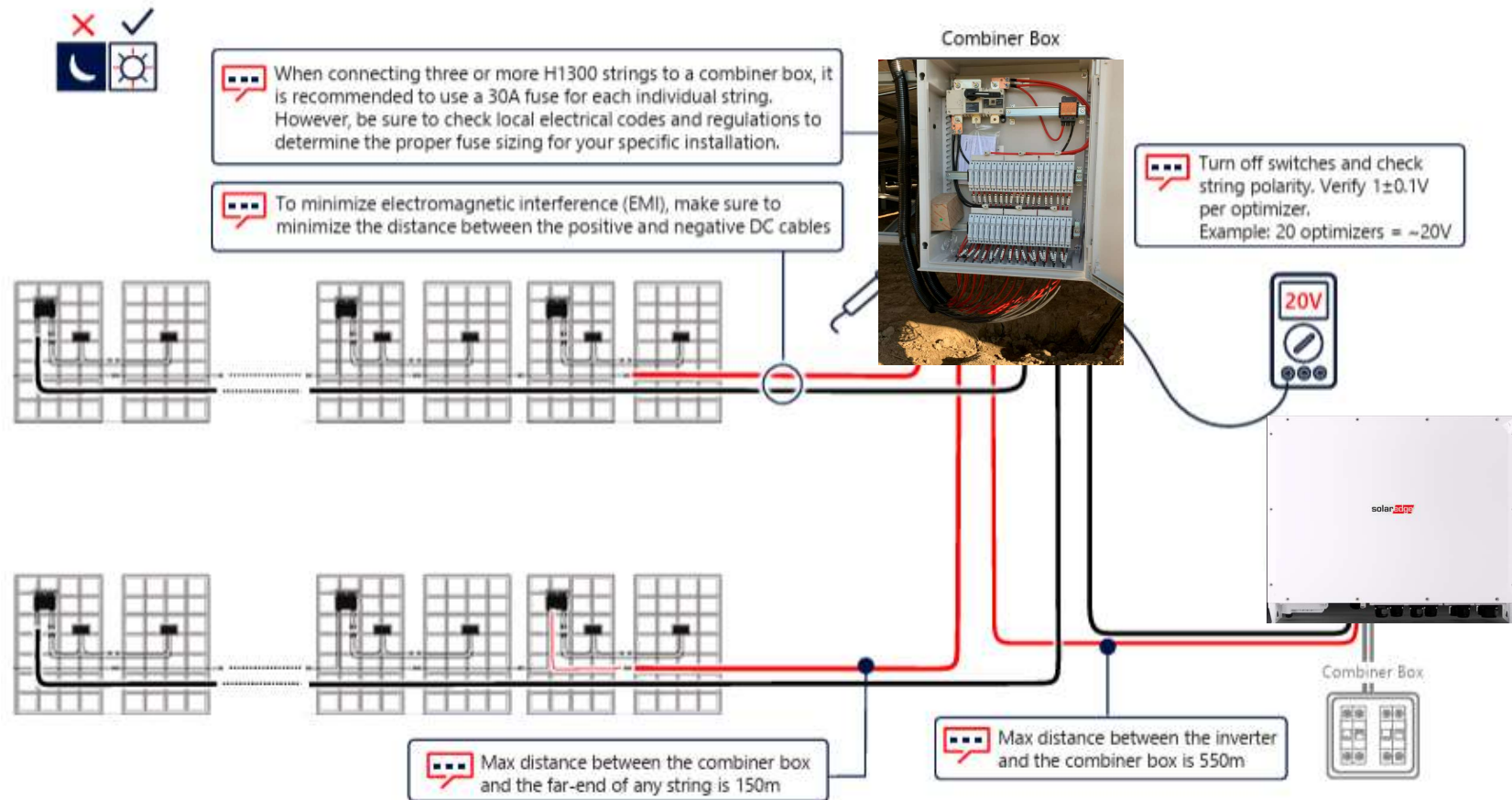
## Lower BoS

- / Up to 33kW per string
- / Up to 40% less strings required

## Versatile

- / Enables PV deployment on sloped, uneven, or irregular shaped terrain
- / Ideal for both centralized and distributed topologies

# Optimized Utility



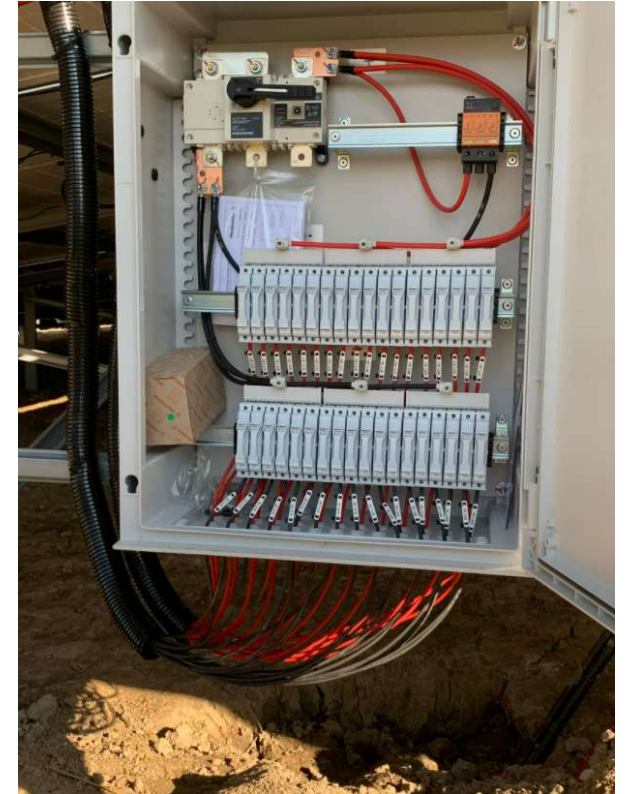


# Terramax NL, Mounting the inverter



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# Orion Pilot NL, overview and DC combiner





# SolarGik Smart PV Trackers

- / **Short and independently trackers**  
that increases accuracy across uneven terrain
- / **Increased energy generation**  
through smart backtracking algorithms using satellite data & weather analytics, and DNI-DHI\* optimization
- / **Lower system and installation costs**  
with 30% lighter trackers (20-25kg per kWp)
- / **Increased reliability**  
with high MTBF, wind sensing anticipation, intermittency Smoothing and plant-specific generation forecasting
- / **Lowered O&M costs**  
through “zero maintenance” design, dirt and dew minimization, mechanical clipping for extending panels and inverters’ lifetime

\* Direct Normal Irradiance (DNI), Diffused Horizontal Irradiance (DHI)





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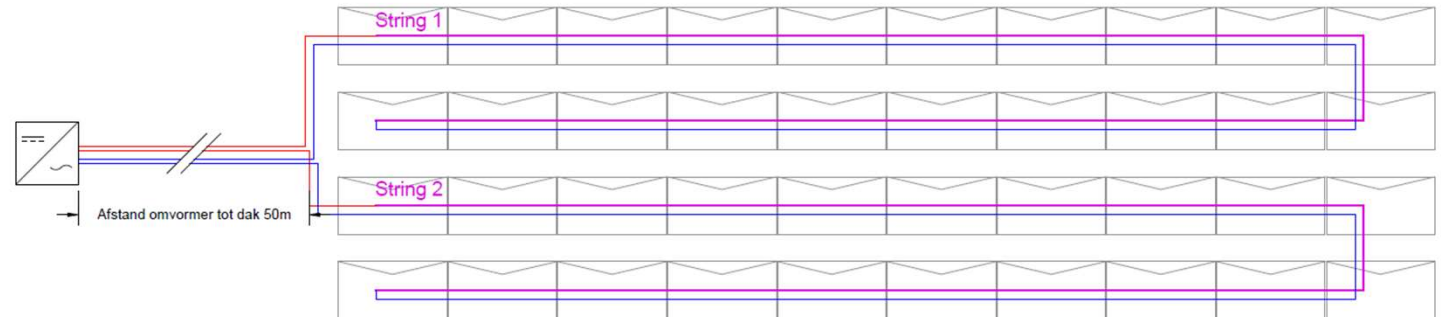
# Stringing Designs

20kW MW Residential house  
Tzipori, Israel

# stringing – South Facing

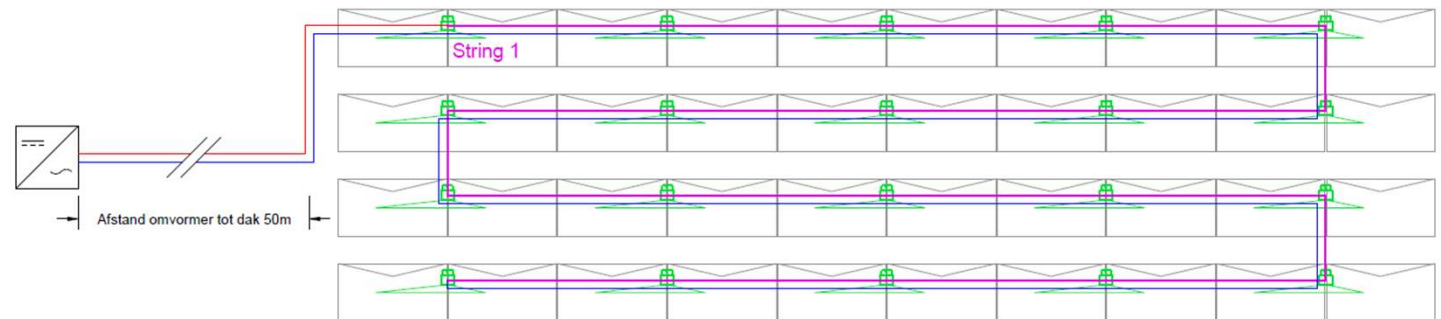
## 1. Stringomvormer

- 2 strings x 20 PV modules
- Total Cable Length : 284 meter



## 2. SolarEdge

- 1 string x 40 PV modules (20 optimizers)
- Total Cable Length: 176 meter

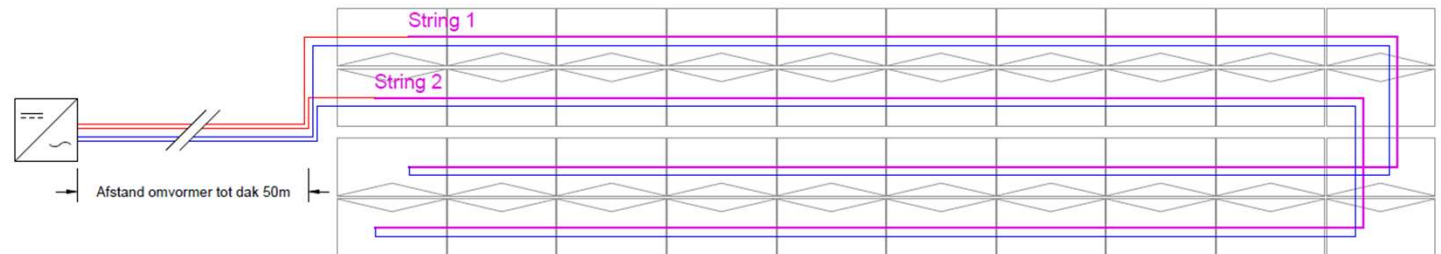


Savings: 108 meter / 38%

# stringing – East / West

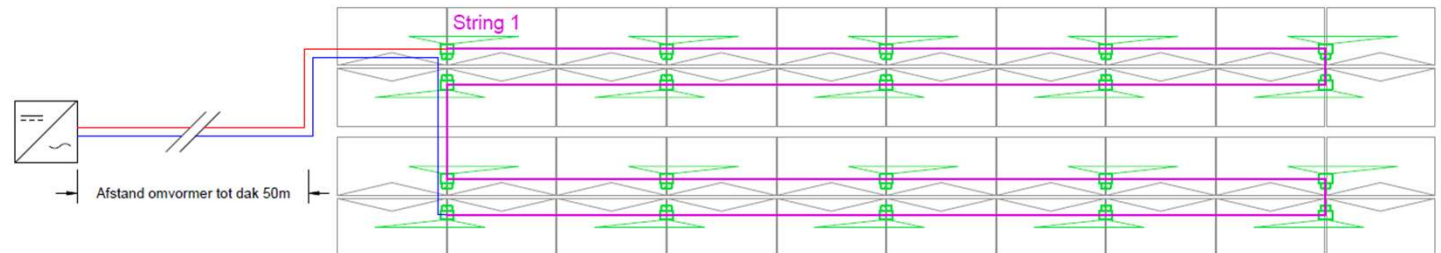
## 1. Stringomvormer

- 2 strings x 20 PV panelen
- Total Cable Length : 283 meter

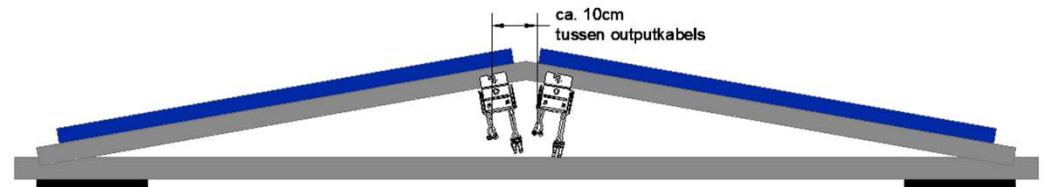


## 2. SolarEdge

- 1 string x 40 PV modules (20 optimizers)
- No induction loop by smart stringing
- Total Cable Length : 110 meter



Savings : 173 meter / 61%







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# Frog Leaping

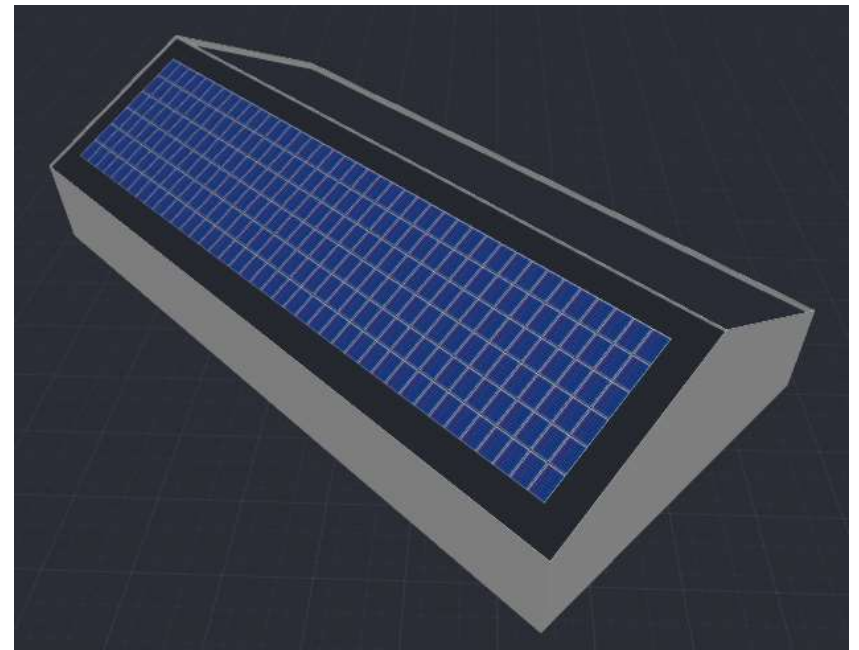
20kW MW Residential house  
Tzipori, Israel



# DC bekabeling Schuin dak

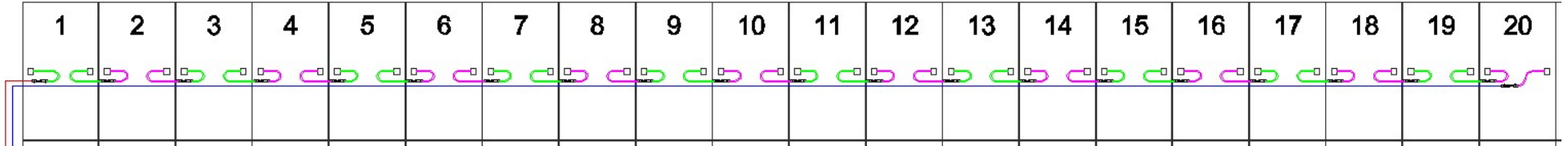
- 240 modules, 120 cells, split junction box.
- 6 x 40 modules portrait layout

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
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201																			220	221																			240



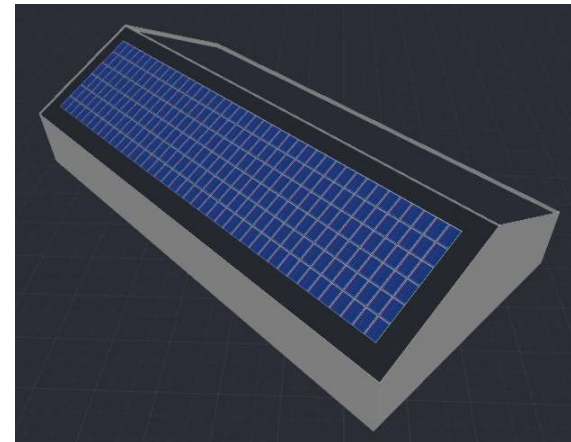
# DC cabling string inverter, basic principle

v1. 1 String with 20 modules, basic string method



- String inverter basis stringing method:
- Total Length DC cabling : 975 meter 6mm<sup>2</sup>

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
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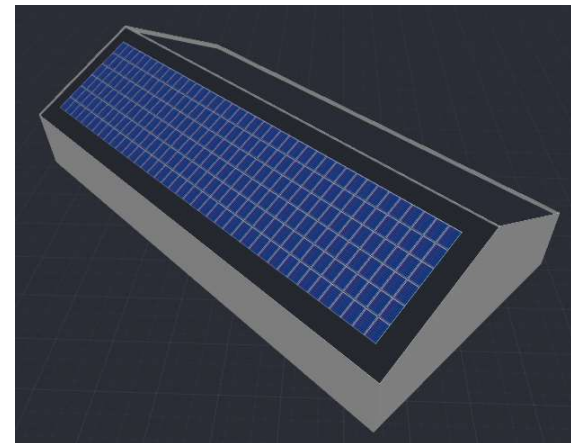
# DC cabling SolarEdge inverter, basic principle

v3. 1 String with 20 optimizers total 40 modules, basic stringing method



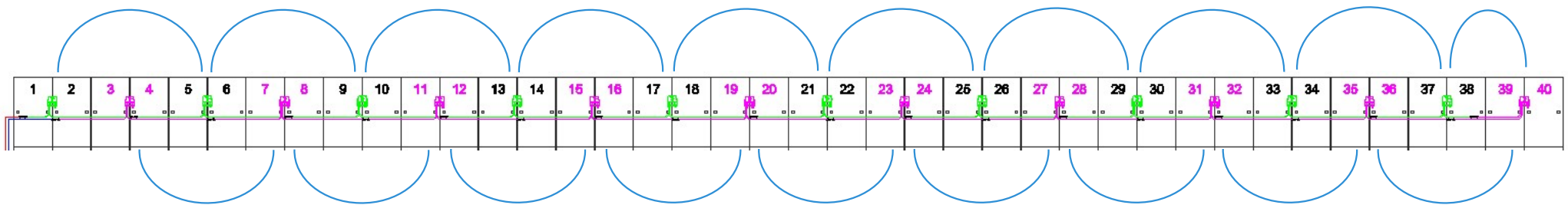
- SolarEdge inverter basis Stringing method:
- Total Length DC cabling : 477 meter 6mm<sup>2</sup>
- 51% Less cabling

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
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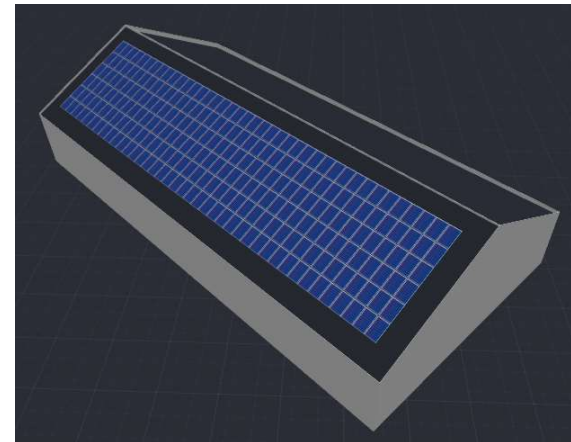
# DC cabling SolarEdge inverter, Frog Leaping

v4. 1 String with 20 optimizers total 40 modules, Frog leaping



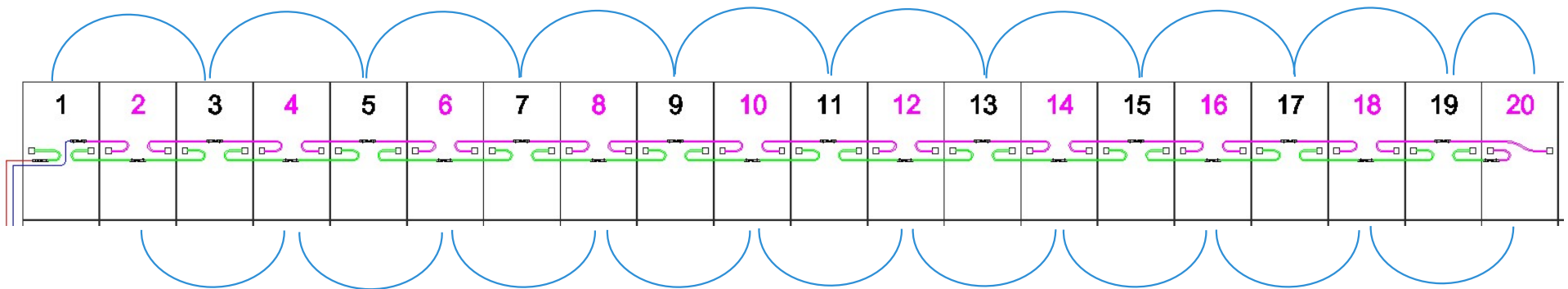
- SolarEdge inverter "Frog Leaping" method:
- Total Length DC cabling : 248 meter 6mm<sup>2</sup>
- 75% Less cabling

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
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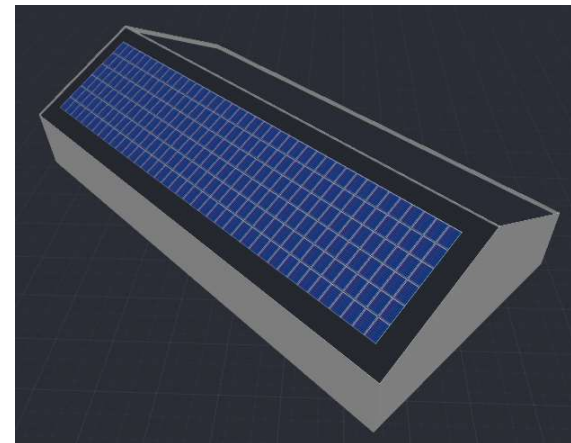
# DC Cabling String inverter, Frog Leaping

v2. 1 String with 20 modules, "Frog leaping" method



- String omvormer "Frog Leaping" methode:
- Total Length DC cabling : 745 meter 6mm<sup>2</sup>
- 23% Less Cabling

	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
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201																				220	221																		240





# DC Cabling slope roof, string inverter vs Solaredge

■ 240 modules, 120 cells, split junction box , 6 x 40 modules portrait lay-out

- |      |  |                            |          |
|------|--|----------------------------|----------|
| ■ 1. | String inverter total length DC cabling, basic string method :     | 975 meter 6mm <sup>2</sup> |          |
| ■ 2. | String inverter total length DC cabling, "Frog leaping" method:    | 745 meter 6mm <sup>2</sup> | 23% less |
| ■ 3. | Solaredge inverter total length DC cabling, basic string method:   | 477 meter 6mm <sup>2</sup> | 51% less |
| ■ 4. | Solaredge inverter total length DC cabling, "Frog leaping" method: | 248 meter 6mm <sup>2</sup> | 75% less |

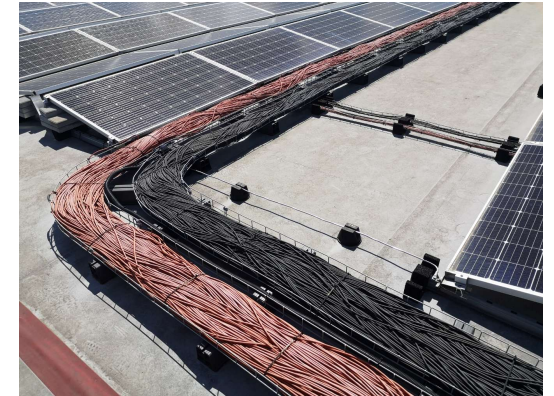
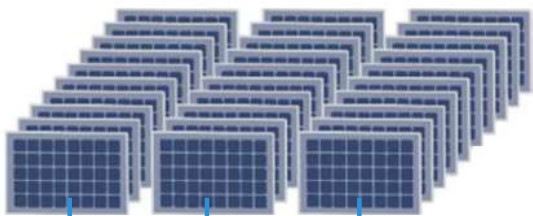
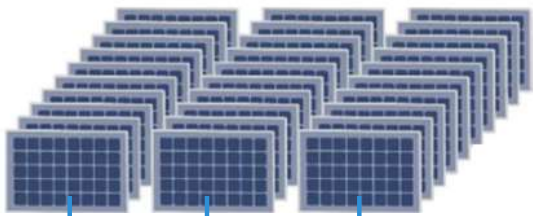


# Synergy Inverter

Single DC



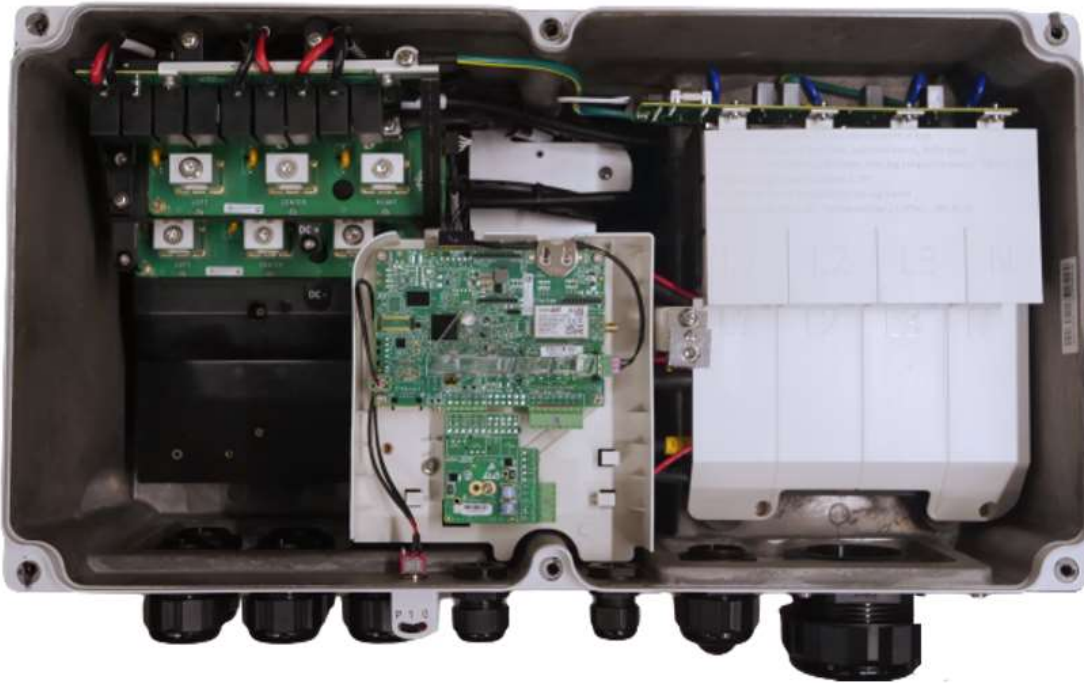
# Standard Design method



SE-100K

Synergy  
Manager

## Internal View of Synergy Manager with Single DC



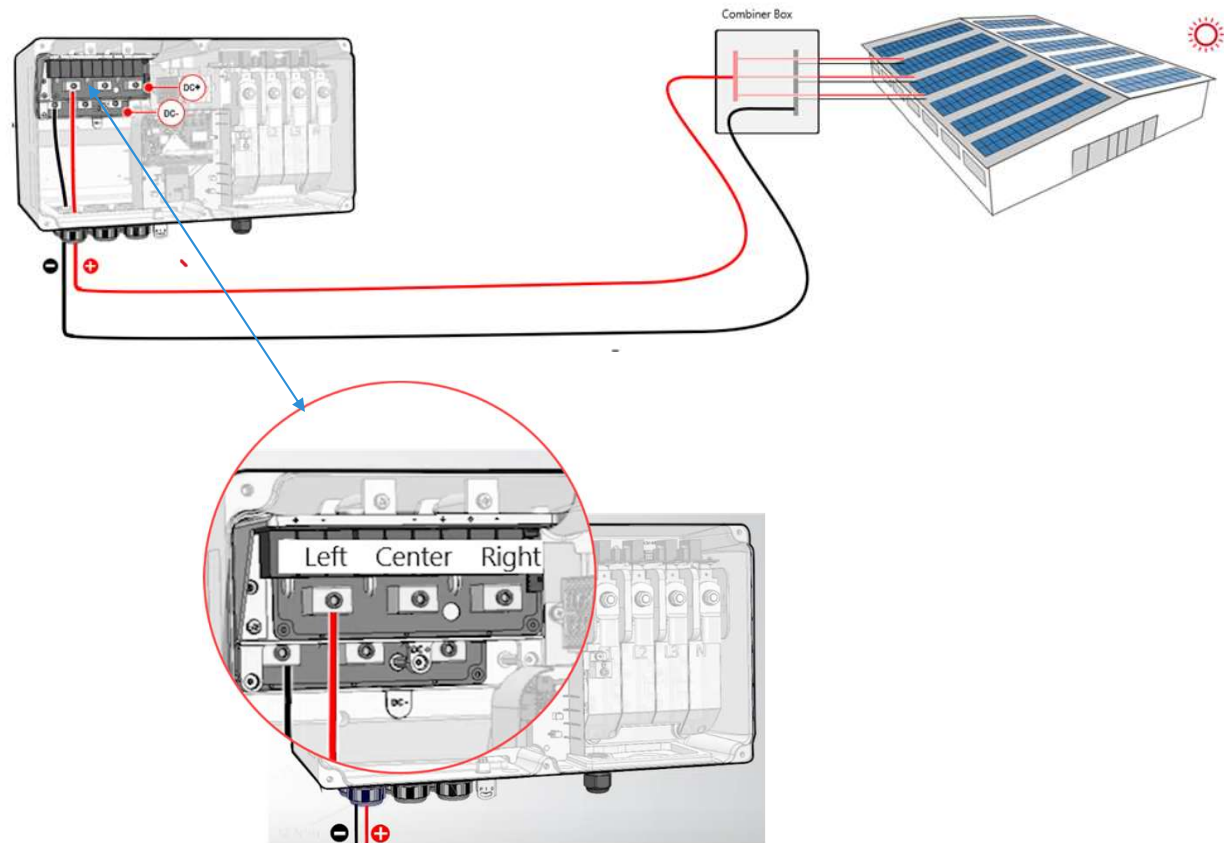
- Almost no need to bend the DC cables
- One option for PN with DC SPD built-in
  - AC SPD can be added
- Support synergy units with and without Rapid Shutdown



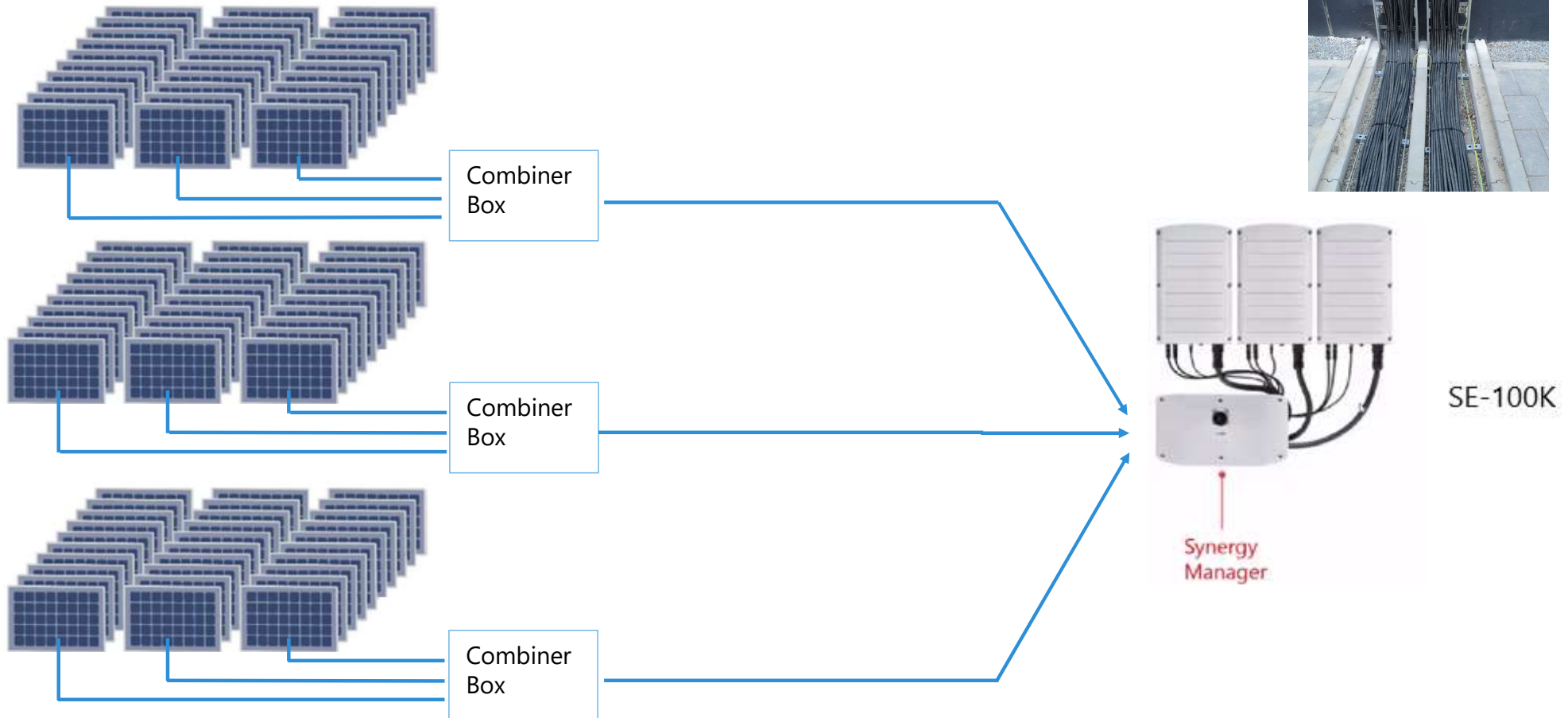
# Single Input DC 25 - 70 qmm<sup>2</sup> Cu / Alu

## Synergy Manager Single Input

- With DC Combiner boxes
- Simple and easy installation
- Cost-saving from approximately 70 meters DC length.
- Suitable for 25 to 70 qmm<sup>2</sup> Alu / Cu DC cabling
- SE66.6K to SE100K

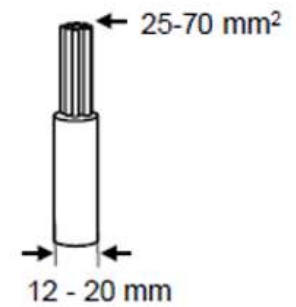


# “New” Optimized design Single input offering

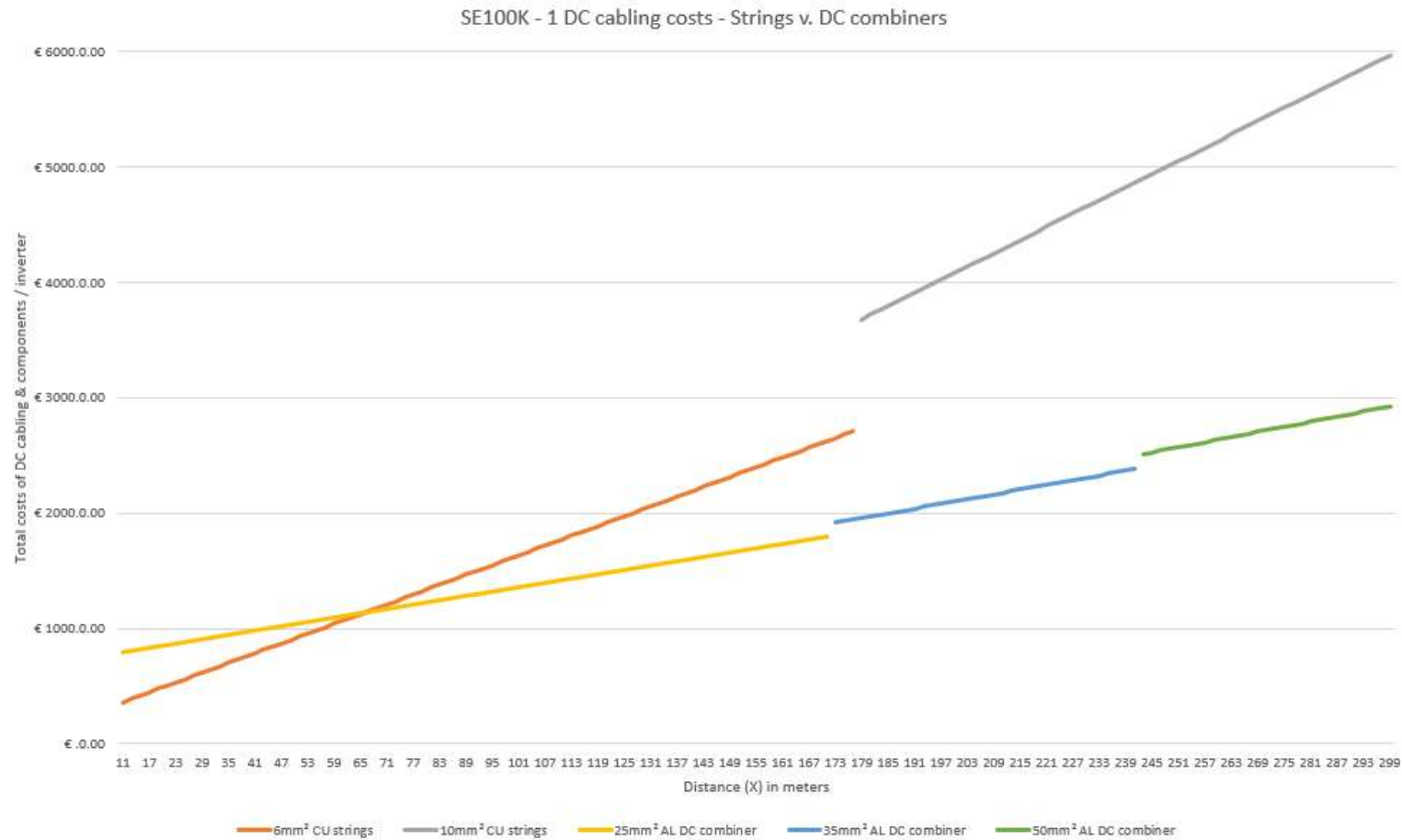


## Supported Wires

- Aluminum and copper
- Cross section 25-70 mm<sup>2</sup> **AND** 12-20 mm outer diameter



## Example: Break Even point







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# Case Study

## Comparisons

3.5MW Mercedes-Benz Istanbul, Turkey  
Installed by Naturel

# 1 MWp

## System design

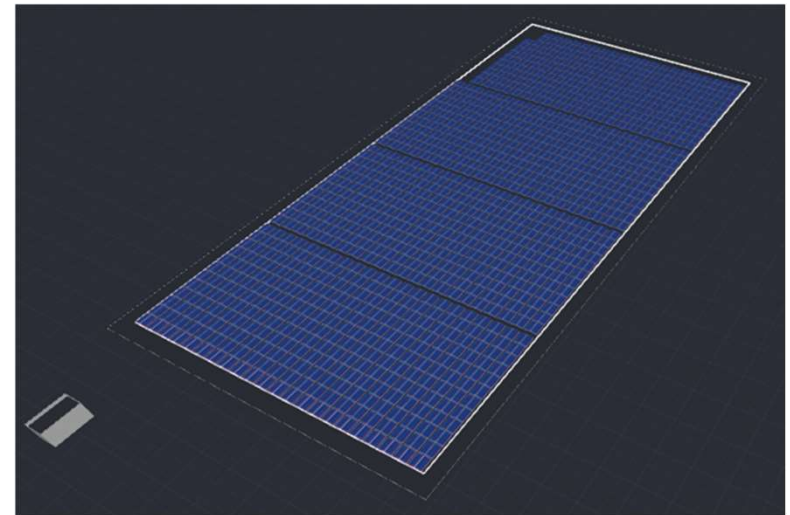
- 2.084 pcs Modules 480 Wp
- 1000,32 kWp nominal DC power
- DC/AC ratio ~ 125%

## 1. String inverter

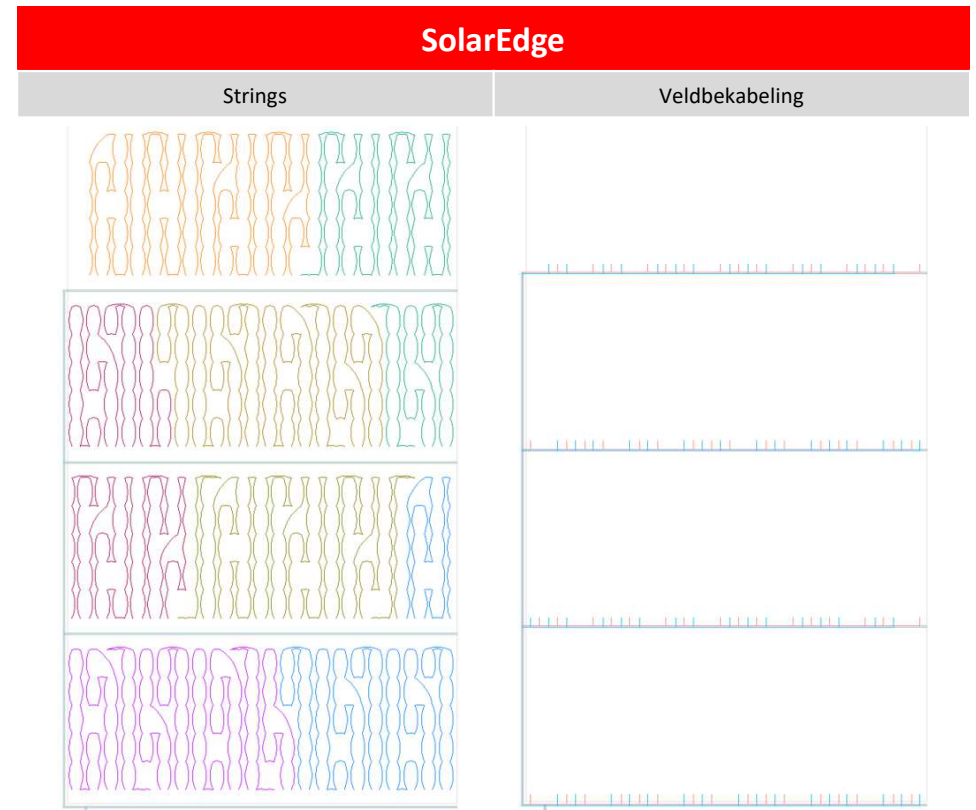
- 6 x String inverter 115 kW met AFCI, 10 MPPT, 20 inputs
- 20/21 modules per string
- 96 strings CU cabling
- Average Cable Length (single run): 103,3m

## 2. SolarEdge

- 7 x SE100K omvormer, MC-4
- 1.042 x S1000 power optimizers
- 32/36 modules per string
- 63 Strings CU cabling
- Average Cable Length (single run): 110,7m



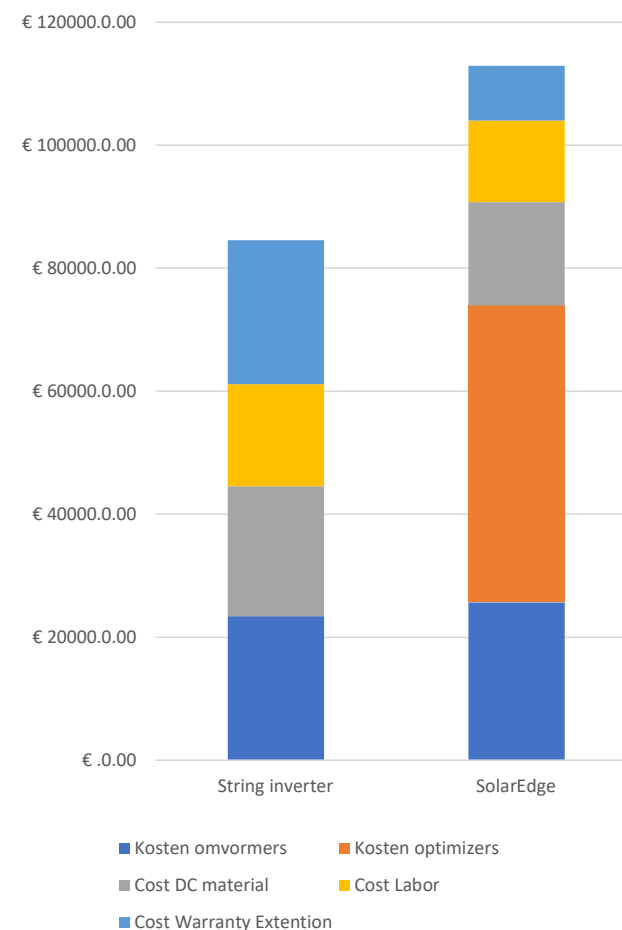
## — 1 MWp – Cabling standard string design





# 1 MWp – Comparison BoS cost multiple Strings

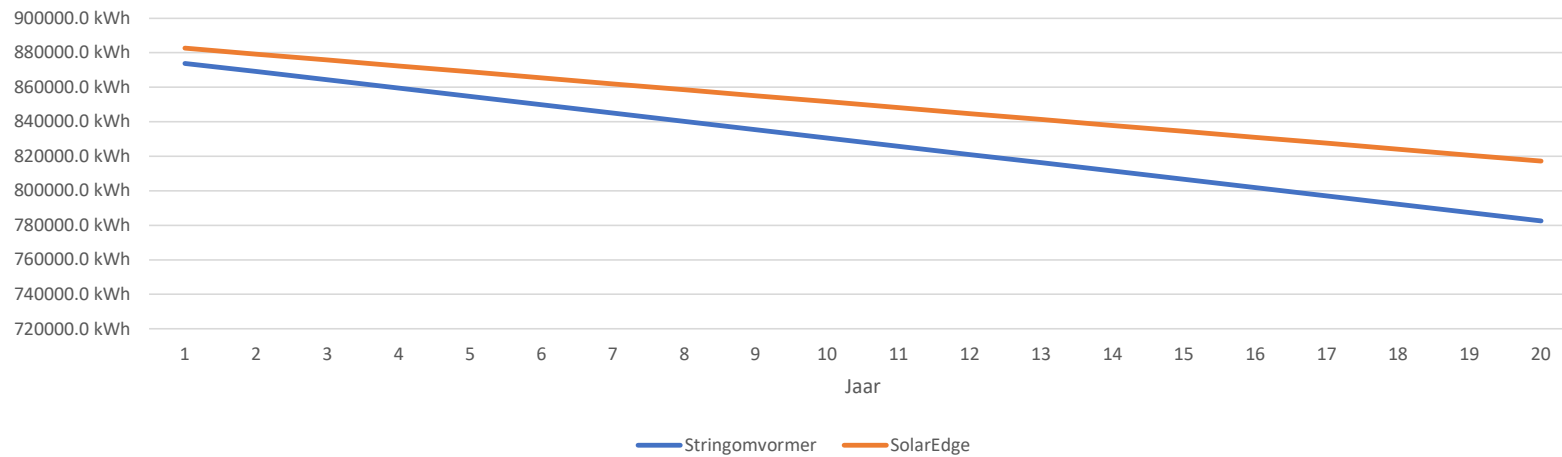
	String inverter			SolarEdge			Difference
	Aantal	Prijs / eenheid	Totaalprijs	Aantal	Prijs / eenheid	Totaalprijs	
Stringomvormer 115 kW	6 st.	€ 3.900.00 / st.	€ 23.400.00	7 st.	€ 3.667.75 / st.	€ 25.674.25	
SolarEdge SE100K				1042 st.	€ 46.33 / st.	€ 48.270.65	
S1000 Power optimizer							<i>initial difference</i>
<b>Cost Inverters &amp; optimizers</b>			<b>€ 23.400.00</b>			<b>€ 73.944.90</b>	<b>-€ 50.544.90</b> <b>-€ 0.051 / Wp</b>
6mm² CU kabel	12.593 m	€ 0.80 / m	€ 10.074.40	2.824 m	€ 0.80 / m	€ 2.259.20	
10mm² CU kabel	8.121 m	€ 1.28 / m	€ 10.394.88	11.118 m	€ 1.28 / m	€ 14.231.04	
MC4 connectors (strings + connection Cable)	272 st.	€ 2.50 / st.	€ 680.00	126 st.	€ 2.50 / st.	€ 315.00	
<b>Cost DC material</b>			<b>€ 21.149.28</b>			<b>€ 16.805.24</b>	<b>€ 4.344.04</b> <b>€ 0.004 / Wp</b>
DC Cabling Labor (CU)	20.714 m	€ 0.80 / m	€ 16.571.20	13.942 m	€ 0.80 / m	€ 11.153.60	
Optimizers monteren & scanning				1042 st.	€ 2.00 / st.	€ 2.084.00	
<b>Cost Labor</b>			<b>€ 16.571.20</b>			<b>€ 13.237.60</b>	<b>€ 3.333.60</b> <b>€ 0.003 / Wp</b>
							<i>initial difference</i>
							<b>-€ 42.867.26</b> <b>-€ 0.043 / Wp</b>
<b>Warranty difference over 20 Year</b>							
String inverter 115 kW from 5 naar 20 Year	6 st.	€ 3.900.00 / st.	€ 23.400.00	7 st.	€ 1.270.00 / st.	€ 8.890.00	
SolarEdge SE100K from 12 to 20 Year							
<b>Cost Warranty Extention</b>			<b>€ 23.400.00</b>			<b>€ 8.890.00</b>	<b>€ 14.510.00</b> <b>€ 0.015 / Wp</b>
							<i>Final difference</i>
							<b>-€ 28.357.26</b> <b>-€ 0.028 / Wp</b>





# 1 MWp – Comparison Energy Production

	String inverter			SolarEdge			Difference
	Number	Price / unit	Total Price	Number	Price / unit	Total Price	
Energy production year 1 (PVsyst)	873.912 kWh			882.654 kWh			
Energy production year 20 (PVsyst)	782.553 kWh			817.191 kWh			
Total production 20 year (PVsyst)	16.564.650 kWh € 0.15 / kWh € 2.484.697.50			16.998.450 kWh € 0.15 / kWh € 2.549.767.50			
<b>total revenue</b>	<b>€ 2.484.697.50</b>			<b>€ 2.549.767.50</b>			<b>€ 65.070.00</b> € 0.065 / Wp



# 1 MWp installatie gecombineerde

## System design

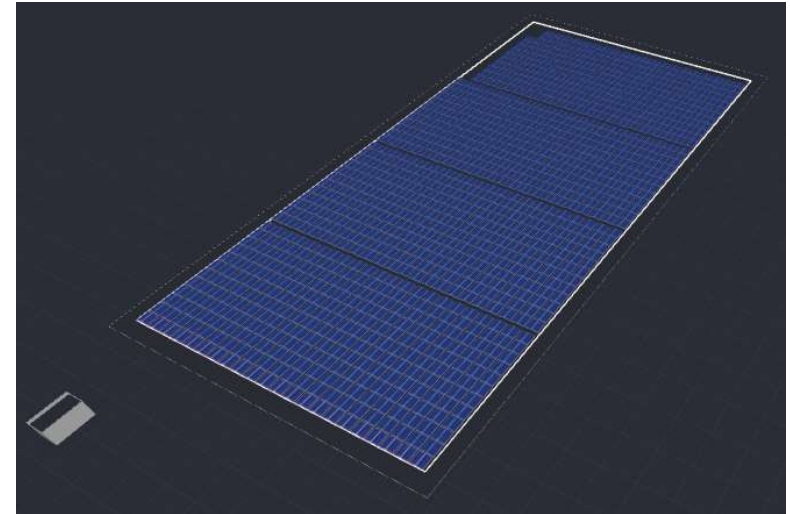
- 2.084 pcs PV modules 480 Wp
- 1000,32 kWp nominal DC power
- DC/AC ratio ~ 125%

## 1. String inverter

- 6 x String inverter 115 kW met AFCI, 10 MPPT, 20 inputs
- 20/21 modules per string
- **96** strings CU cabling
- Average Cable Length (single run): **103,3m**

## 2. SolarEdge

- 7 x SE100K inverter, MC-4
- 1.042 x S1000 power optimizers
- 32/36 modules per string
- Using DC combiners & AL Cabling
- **63** Strings Cu > Combiner
- Average Cable Length Cu (single run): 4,5m
- 21 x DC combiners
- 21 x Strings AL cabling
- Average Cable Length AL (single run): **96,9m**



# 1 MWp – Comparison with Combiners / 1 DC

	String inverter			SolarEdge			Difference
	Aantal	Prijs/eenheid	Totaalprijs	Aantal	Prijs/eenheid	Totaalprijs	
String inverter 115 kW	6 st.	13.900.00 / st.	123.400.00	7 st.	13.667.75 / st.	125.674.25	
SolarEdge SE100K Single DC				1042 st.	146.33 / st.	148.270.65	
S1000 Power optimizer							
<b>Cost Inverters &amp; optimizers</b>		<b>€ 23.400.00</b>			<b>€ 73.944.90</b>		<b>initial difference</b>
6mm² CU Cable	12.593 m	10.80 / m	110.074.40	352 m	10.80 / m	1281.60	-€ 50.544.90
10mm² CU Cable	8.121 m	11.28 / m	110.394.88				-€ 0.051 / Wp
25mm² AL Cable				364 m	11.20 / m	1436.80	
35mm² AL Cable				1.310 m	11.29 / m	11.689.90	
50mm² AL Cable				2.318 m	11.45 / m	13.361.10	
DC combiner				21 st.	1175.00 / st.	13.675.00	
MC4 connectors (strings + connection Cable)	272 st.	12.50 / st.	1680.00	126 st.	12.50 / st.	1315.00	
<b>Cost DC material</b>		<b>€ 21.149.28</b>			<b>€ 9.759.40</b>		<b>€ 11.389.88</b>
DC Cabling Labor (CU)	20.714 m	10.80 / m	116.571.20	352 m	10.80 / m	1281.60	€ 0.011 / Wp
DC Cabling Labor (AL)				3.992 m	11.00 / m	13.992.00	
DC combiner Labor				21 st.	135.00 / st.	1735.00	
Optimizers mounting & scannen				1042 st.	12.00 / st.	12.084.00	
<b>Cost Labor</b>		<b>€ 16.571.20</b>			<b>€ 7.092.60</b>		<b>€ 9.478.60</b>
							€ 0.009 / Wp
<b>Warranty difference over 20 Year</b>							<b>initial difference</b>
String inverter 115 kW from 5 naar 20 Year	6 st.	13.900.00 / st.	123.400.00				-€ 29.676.42
SolarEdge SE100K from 12 to 20 Year				7 st.	11.270.00 / st.	18.890.00	-€ 0.030 / Wp
<b>Cost Warranty Extension</b>		<b>€ 23.400.00</b>			<b>€ 8.890.00</b>		<b>€ 14.510.00</b>
							€ 0.015 / Wp
							<b>Final difference</b>
							-€ 15.166.42
							-€ 0.015 / Wp





# SolarEdge ONE for C&I

The future of commercial energy optimization

November 2024





# SolarEdge ONE for C&I

A cloud-based energy optimization platform,  
designed specifically for C&I energy professionals

 **EPC**  
 **O&M**  
 **Energy Stakeholders**

## SolarEdge ONE for C&I

- / Digital Twin
- / Battery Management
- / Advanced Remote Operation
- / Improved Site Analysis & Reports
- / Module-Level Visibility
- / PV Fleet Management
- / SolarEdge EV Charger Mgmt.

## Advanced EV Charger Management

- / Hardware Agnostic
- / Transaction Mgmt.
- / Dynamic Load Mgmt.



## Loads Management

- / Integrates with HVACs, light systems, etc.
- / Visibility and Insights
- / Load Control and Optimization



Coming Soon

## Advanced O&M

- / Report Builder
- / Customized Alerts and Dashboards
- / Satellite PR




Coming Soon

## Advanced Storage Management

- / Advanced Peak Shaving
- / Market Participation
- / Value Stacking



Coming Soon

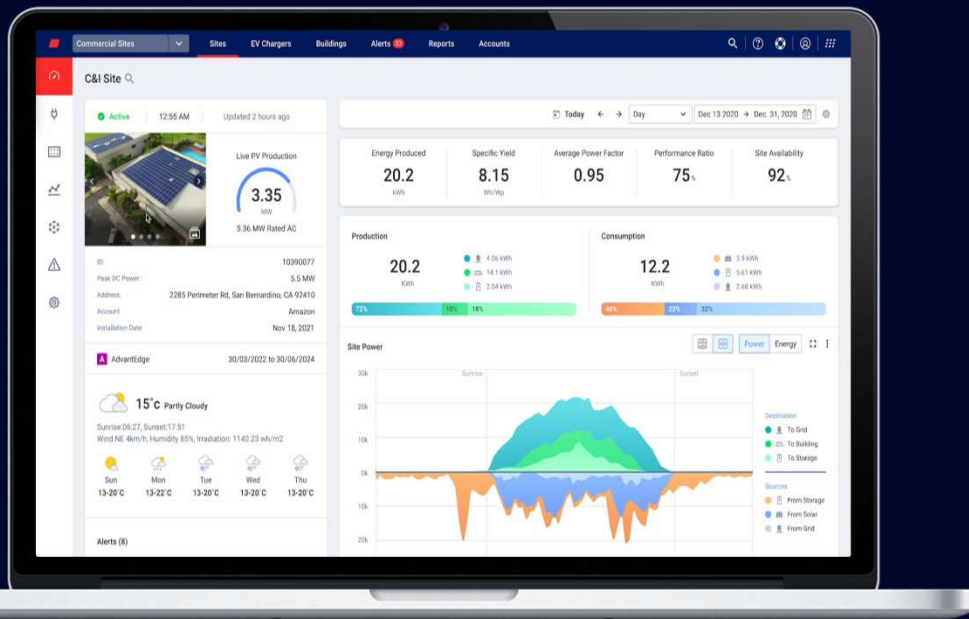
 **Enterprise**

## Enterprise

Integration, Insights & Automation



# SolarEdge ONE for C&I

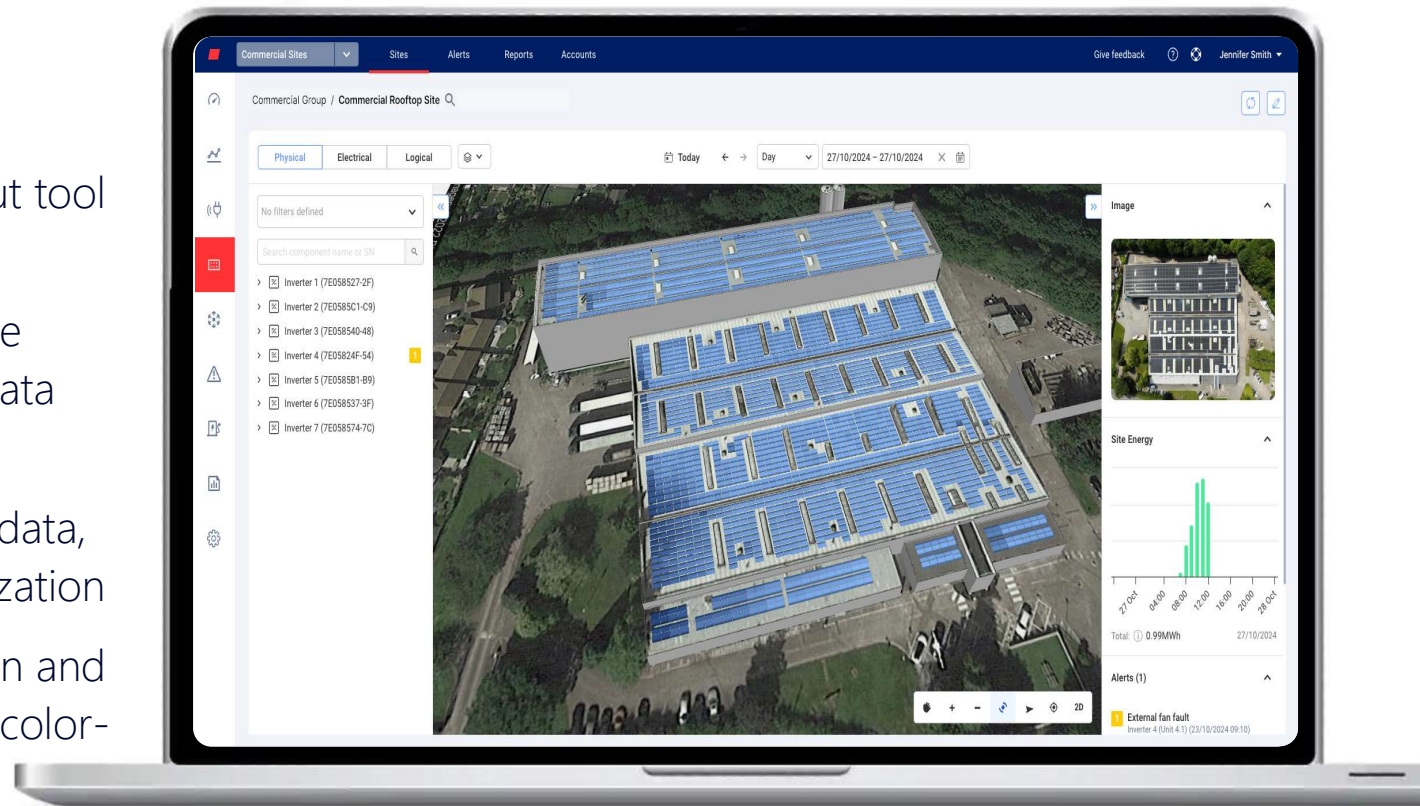


Places an unprecedented amount of system data at your fingertips, for efficient performance analysis and monitoring:

- / PV Fleet Management
- / Site Overview
- / Module-Level Monitoring
- / Digital Twin
- / Remote Device Configuration
- / Site Analysis Tools
- / Energy Board
- / Battery Management
- / Alerts and reports
- / And more

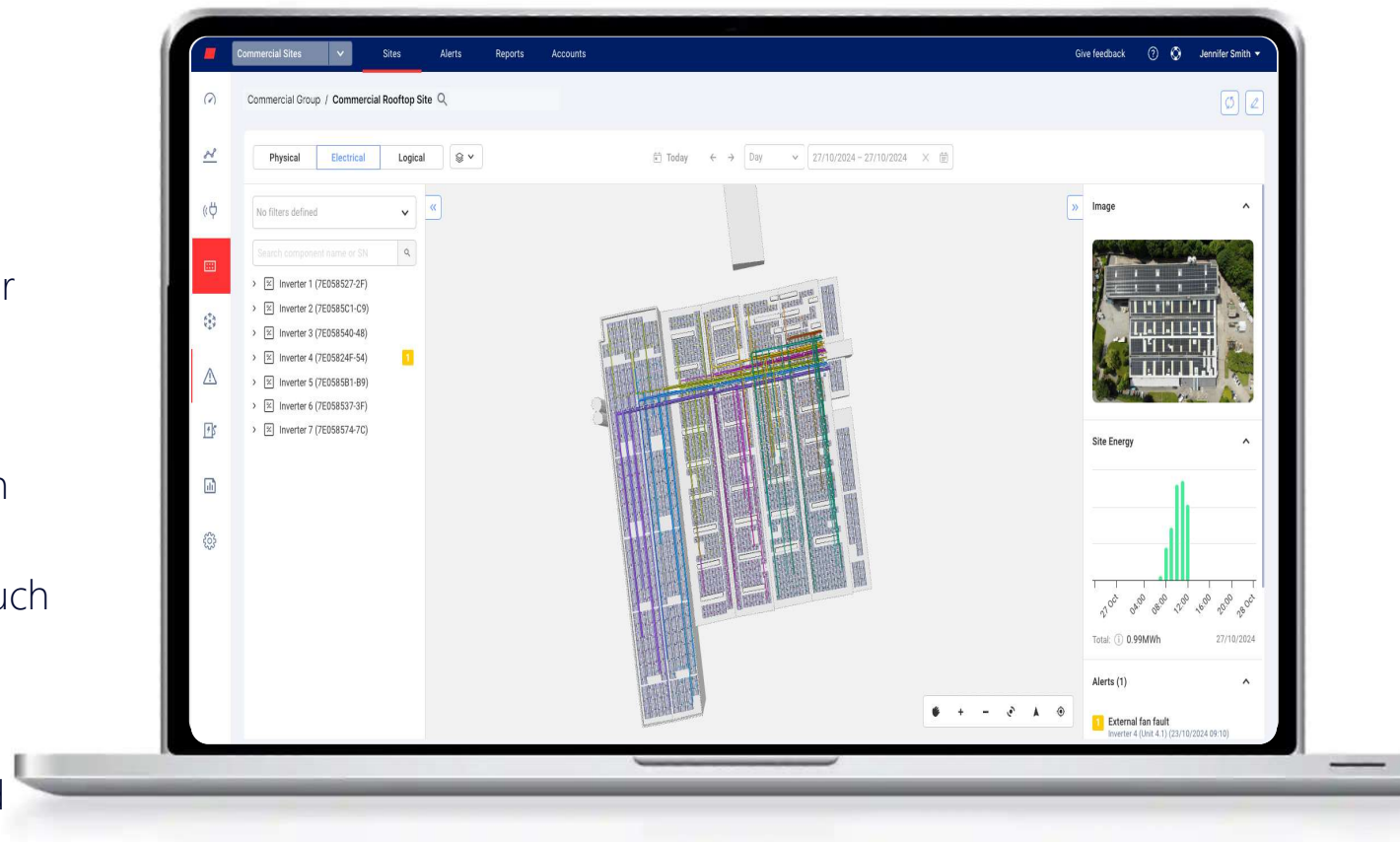
# Digital Twin Physical layout

- / A powerful, new 3D site layout tool
- / Merges the site's virtual representation from SolarEdge Designer with real-time site data
- / View module-level alerts, temperature and production data, enabled by module-data utilization
- / Perform remote site inspection and spot anomalies instantly with color-coded layers



# Digital Twin Electrical layout

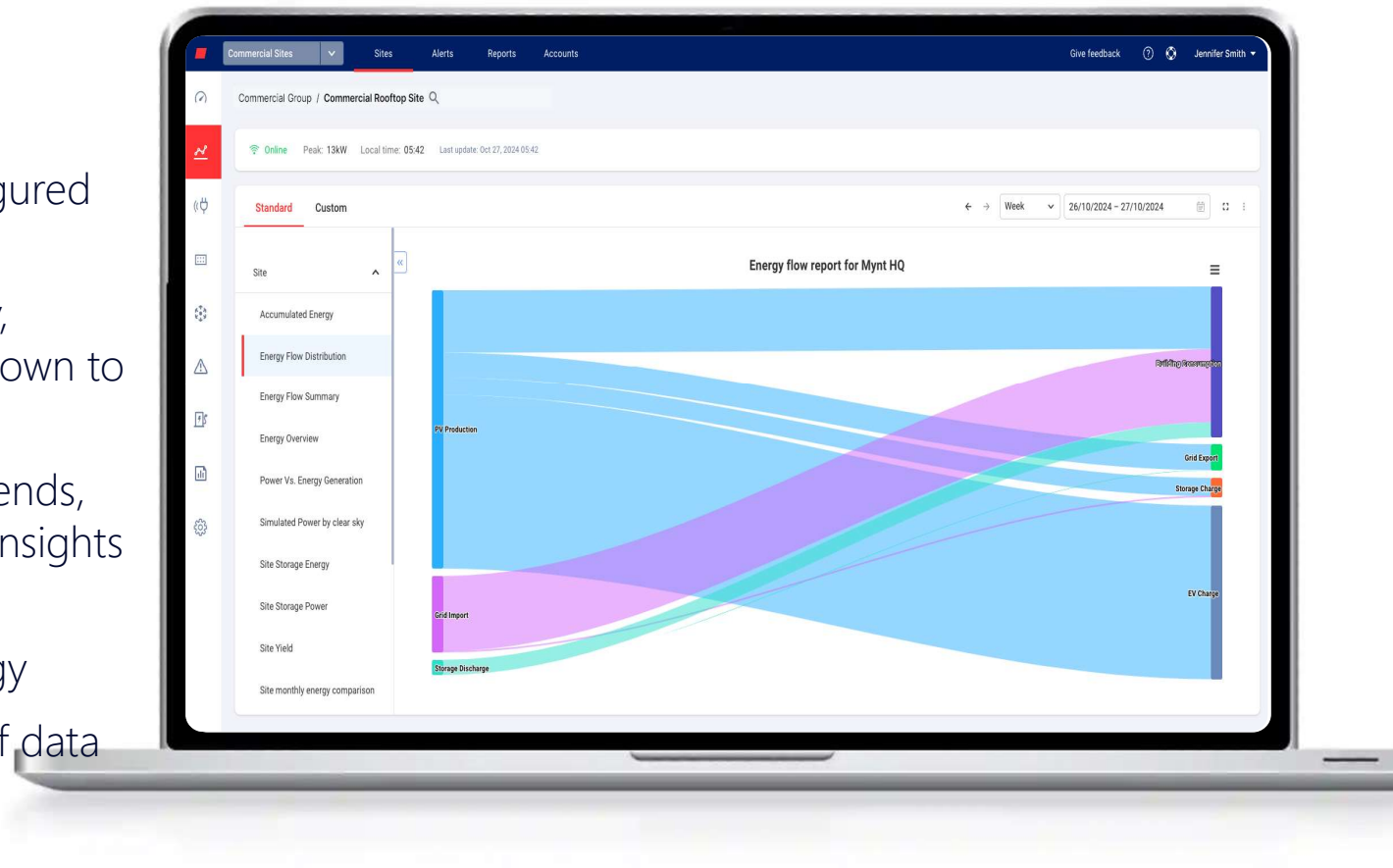
- / Detailed site view showing all electrical AC/DC cable connections per system inverter and string as well as other component connections e.g. batteries
- / Provides a visual representation of the site hierarchy
- / Supports remote commands such as pairing and restart
- / Integrates with Layout Editor, ensuring the most updated site configurations are reflected





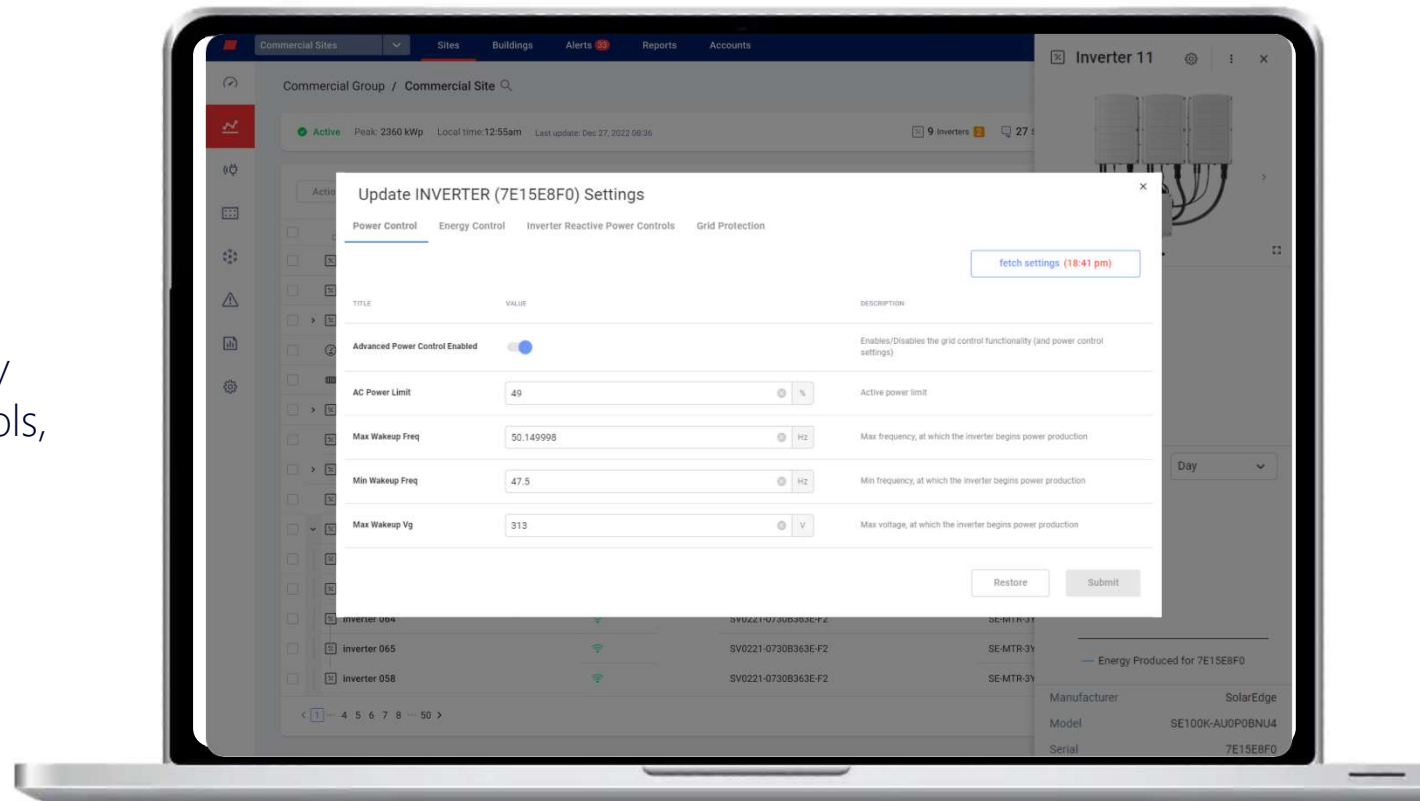
# Site Analysis Tools

- / An extensive set of pre-configured charts
- / Utilize the available telemetry, ranging from the entire site down to specific modules
- / Generate charts to identify trends, recognize patterns and gain insights for troubleshooting
- / Analyze site power and energy
- / Choose your preferred way of data visualization and export data, going back up to a year



# Remote Device Operation

- / View device info and status
- / Perform remote setup and configuration, such as: energy control, reactive power controls, and grid protection
- / Update settings for multiple devices at once
- / Permission-based access



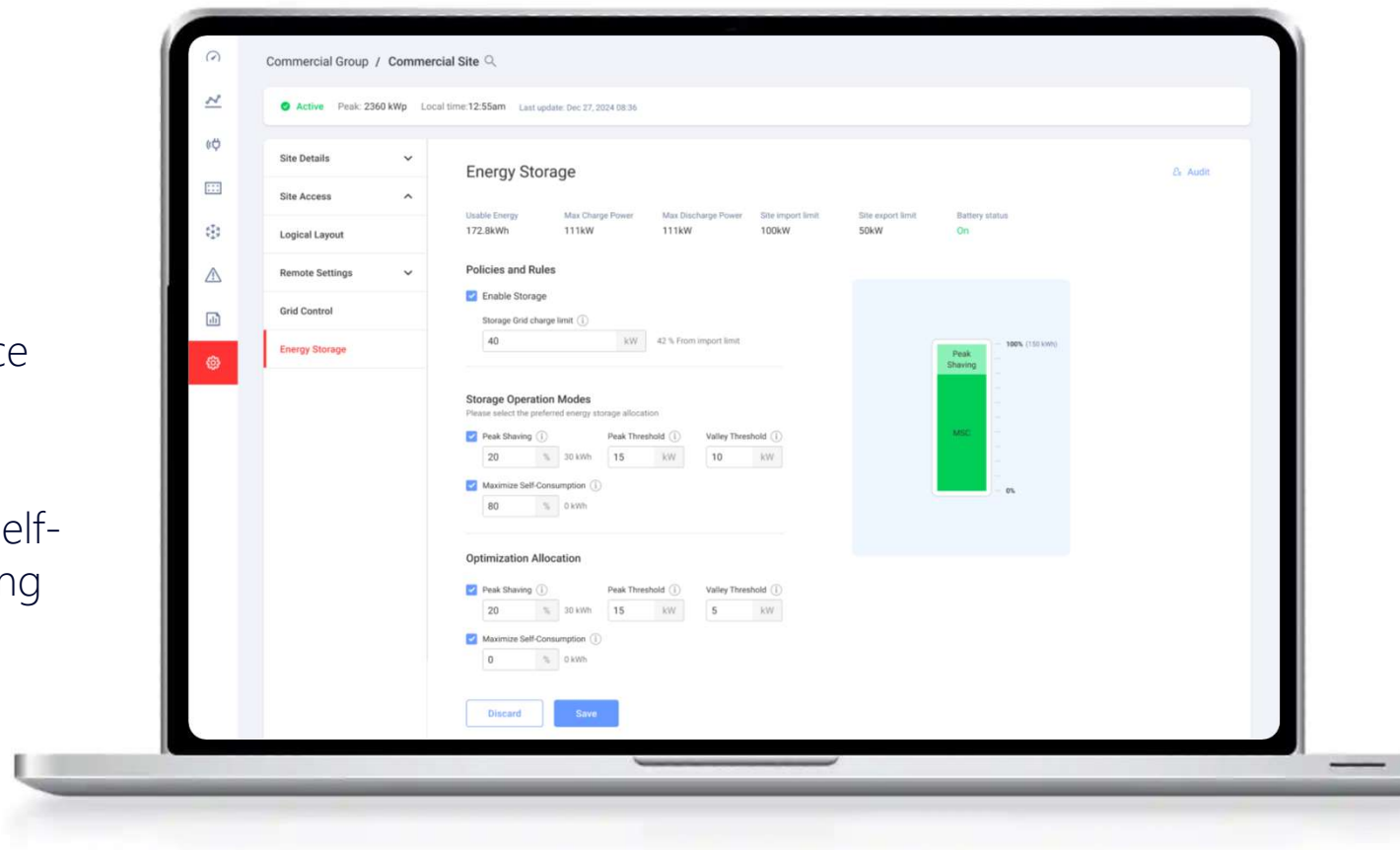
# Energy Board

- / Real-time power flow
- / Energy distribution over time from source to destination
- / Site KPIs, including:
  - self-consumption, self-sufficiency, import and export rates, electricity bills and system savings



# Battery Management

- / Monitor battery performance and health
- / Optimize storage performance to meet site KPIs
- / Manage battery optimization modes, including Maximum Self-Consumption and peak shaving



**Note:** Supports SolarEdge Commercial Storage System CSS-OD, available in selected countries





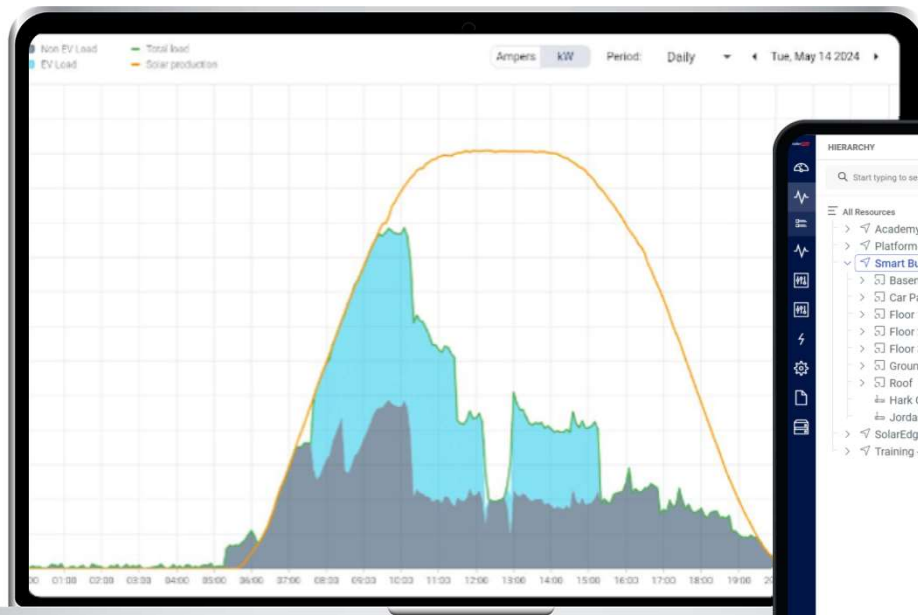
solar**edge**

Type your cover  
slide title

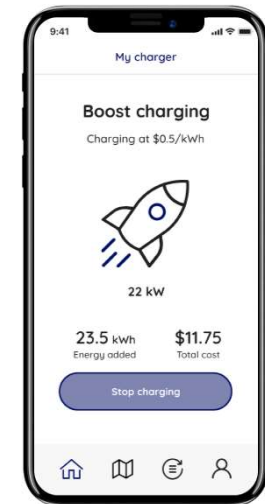
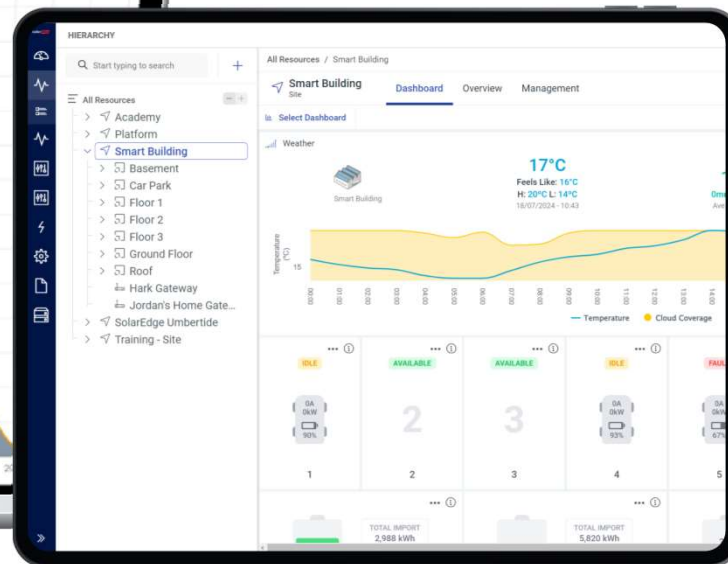
Cover slide sub-title

# Empower projects with smart EV charging management

Optimizes your EV charging experience, with a superb end-to-end user experience



Business Intelligence & Reporting System



Driver App

# EV charging software for every scenario



## Apartment Complexes

Optimize energy consumption and cost by leveraging demand-based pricing



## Workspace Charging

Cater to different workplace users: company car drivers, private car owners, and guests



## Fleet Charging

Provide a one-stop-shop for all electric fleet scenarios: workplace, home, and on-the-go charging



## Destination Charging

Enable charging for your customers while they are shopping, dining or being entertained

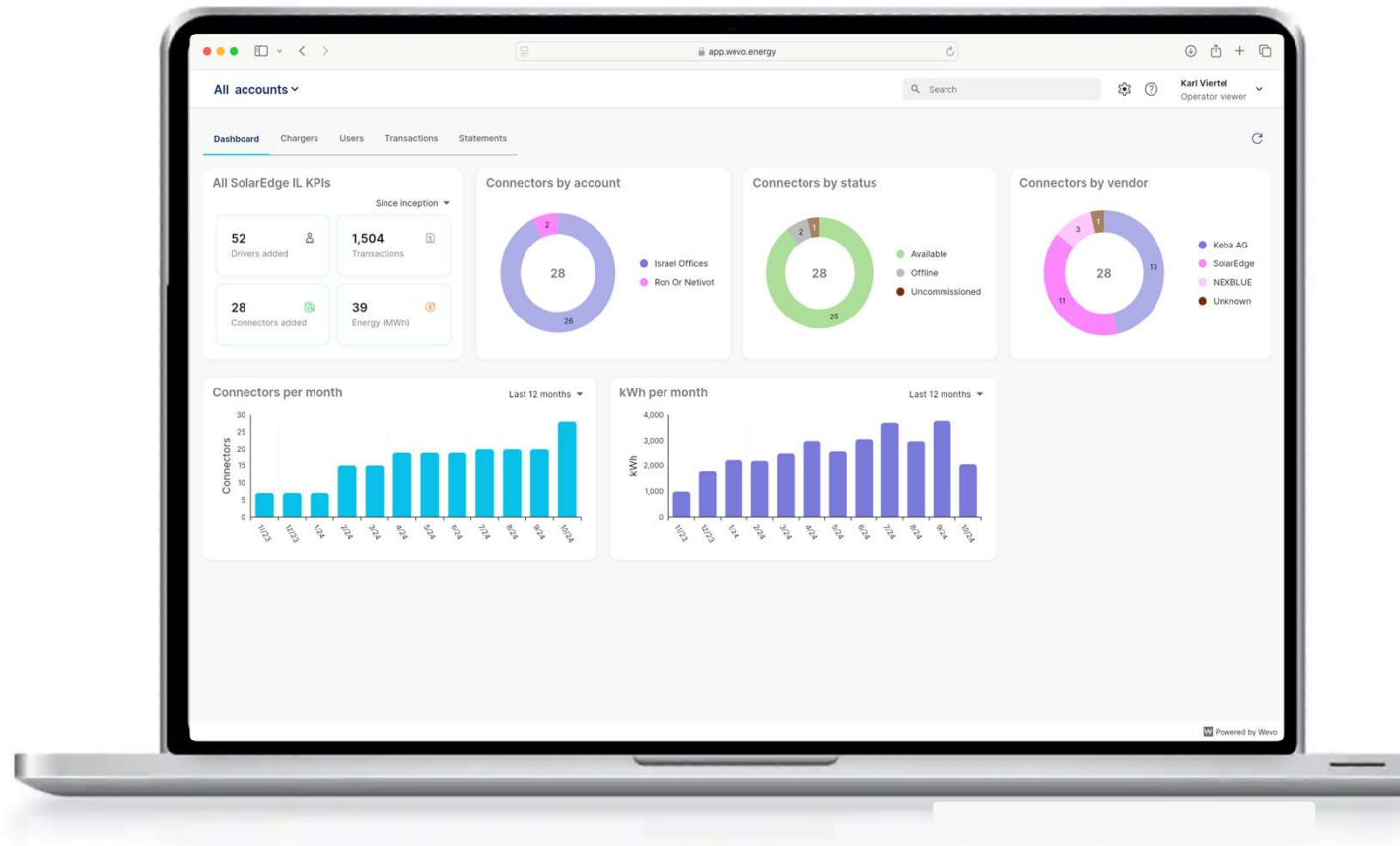


## Public Charging

Enable charging at every location using our simple 3-click payment solution

# Real-time monitoring & control

- / Live dashboard with different widgets that show various KPIs on all accounts, or a single account. Includes: usage statistics, charging sessions, charging rates
- / Obtain visibility and control of the electrical hierarchy of your site: main connection, every electrical panel, wire and EV charger





# Billing, payments, & authentication

- / Provide drivers with clear pricing and detailed billing for their electric vehicle charging costs
- / Facilitate payment processing, billing, invoicing, and subscription management
- / Enable guest payments using any smart phone via scanning QR codes

ID	Driver	Account	Site	Charger ID	Boost	Plug-in	Plug-out	Duration	kWh	Cost
462667	Uri Bechor	Israel Offices	Nof Hagall	99017058		13-Aug-24, 12:24	13-Aug-24, 15:15	2h 50m	29.89	₪14.85
451045	Uri Bechor	Israel Offices	Nof Hagall	99017072		06-Aug-24, 10:42	06-Aug-24, 18:34	2h 17m	24.30	₪11.91
447069	Uri Bechor	Israel Offices	Nof Hagall	99017072		04-Aug-24, 11:09	04-Aug-24, 14:26	3h 13m	35.13	₪17.21
371105	Uri Bechor	Israel Offices	Nof Hagall	99017072		18-Jun-24, 14:02	18-Jun-24, 19:29	2h 09m	21.95	₪10.76
298023	Uri Bechor	Israel Offices	Nof Hagall	99017072		18-Apr-24, 10:48	18-Apr-24, 16:37	2h 43m	29.18	₪12.04
244644	Uri Bechor	Israel Offices	Nof Hagall	99017072		12-Mar-24, 12:16	12-Mar-24, 17:22	1h 51m	20.10	₪8.29

Showing 6 out of 1500 transactions

Powered by Wevo

# Hardware compatibility

SolarEdge ONE for EV is hardware agnostic and connects to over 100 OCPP-compliant EV chargers (AC & DC)

SolarEdge EV Charger



Third-party EV chargers

Quantex Innovations	EARO	hager	Teison	CTEK
peblar	LINCHR	MENNEKES	VESTEL	Ingeteam
ratio	NEXBLUE	ABB	ALFEN	EVBOX
KEBA	AgeVolt	AUTEL	alpitronic	Zaptec
myenergi	EN+	walbox	ABL	TOPBAND
eo	ROLEC	ETREL	EATON	SIMPSON & PARTNERS

# Software packages

Basic employee EV charging for smaller C&I sites included with our SolarEdge EV chargers

## SolarEdge EV Charger



## EV Essential

### Included

with up to 5 SolarEdge EV chargers

- ✓ SolarEdge EV chargers only
- ✓ Up to five EV chargers per site
- ✓ No electricity tariff integration
- ✓ Free vend, no billing
- ✓ Plug & Charge, RFID-initiated charge
- ✓ Solar-optimized charging with the SolarEdge inverter

## Boost Your Earnings

Bundle PV and EV charging together and eliminate the need for a separate EV installer.

**€ 1.800**

Referral bonus per 50 installed  
SolarEdge EV chargers

Limited  
Time  
Offer

# Software packages

Explore our offerings, designed to support every aspect of your EV charging experience

## EV Pro

€10 / month\*  
per Charge Point

- / Any supported EV charger\*\* with unlimited chargers per site
- / Advanced rating and billing options
- / Authentication via Plug & Charge, RFID, mobile app and QR code
- / Various payment options including terminal-initiated charge
- / Advanced load balancing
- / Electricity tariff integration and optimization

## EV Plus

€15 / month\*  
per Charge Point

- / Includes all EV Pro services
- / Public charging capabilities
- / 24/7 support chat/helpline in English, German and French
- / CPO EV roaming networks
- / Payment terminal support

\* Fees per charge point are calculated annually with a minimum fee for three sockets per site. An additional up to 10% transaction fee may apply depending on the selected payment

\*\* External meter required for non-SolarEdge inverters



# Thank you

**solar**edge



5MW Floating PV, Mitzpe Ramon, Israel  
Installed by EnerT